## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

**CURRENT REPORT** 



Pursuant To Section 13 Or 15(d) Of The Securities Exchange Act Of 1934

Date of report (Date of earliest event reported)

May 22, 2019

# PHOTRONICS, INC. (Exact name of registrant as specified in its charter)

<b>Connecticut</b>	<u>0-15451</u>	<u>06-0854886</u>
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)
15 Secor Road, Brookfield, CT (Address of principal executive offices)	)	<u>06804</u> (Zip Code)
Registrant's Telephone Number, including area code	,	( <u>203) 775-9000</u>
15 Secor Road, Brookfield, CT (Address of principal executive offices)  (Zip Code)  (Former name or former address, if changed since last report)  (Former name or former address, if changed since last report)  (The appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the fosions:  Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  attemption of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).  The securities Exchange Act of 1934 (§240.12b-2 of this chapter).  The remerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any cital accounting standards provided pursuant to Section 13(a) of the Exchange Act.	last report)	
Check the appropriate box below if the Form 8-K filing is in provisions:	ntended to simultaneously satisfy the filing	obligation of the registrant under any of the following
☐ Soliciting material pursuant to Rule 14a-12 under t ☐ Pre-commencement communications pursuant to R	he Exchange Act (17 CFR 240.14a-12) Jule 14d-2(b) under the Exchange Act (17 CFR 240.14a-12)	
		of the Securities Act of 1933 (§230.405 of this chapter) or Rul
Emerging growth company □		
	_	ended transition period for complying with any new or revised
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	$\varepsilon$	Name of each exchange on which registered

#### **Item 2.02** Results of Operation and Financial Condition

On May 22, 2019, the Corporation issued a press release reporting second quarter fiscal 2019 results.

A copy of the press release is furnished as Exhibit 99.1 to this report. The information contained in this Item 2.02 and the attached Exhibits 99.1, 99.2, 99.3, 99.4, and 99.5, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 and shall not be incorporated by reference in any filing under the Securities Act of 1933 except as shall be expressly set forth by specific reference in such filing.

On May 22, 2019, the Company will conduct a conference call during which certain unaudited, non-GAAP financial information related to the Company's operations for the three months ended April 28, 2019 may be disclosed. This information is set forth in Exhibit 99.5.

EBITDA is a non-GAAP financial measure that the Company defines pursuant to its credit agreement. The Company believes that EBITDA is generally accepted as providing useful information regarding the operational strength and performance of its business, including the ability of the Company to pay interest, service debt and fund capital expenditures. The Company's method for calculating EBITDA may not be comparable to methods used by other companies but is the same method the Company uses for calculating EBITDA under its credit facility. The Company has included in the press release certain reconciliation information for EBITDA to its most directly comparable financial measure of net income calculated and reported in accordance with GAAP.

#### **Item 9.01.** Financial Statements and Exhibits

#### (d) Exhibits

- 99.1 Press Release dated May 22, 2019.
- 99.2 Condensed Consolidated Statements of Income.
- 99.3 Condensed Consolidated Balance Sheets.
- 99.4 Condensed Consolidated Statements of Cash Flows.
- 99.5 Photronics Q2 2019 Financial Results Conference Call May 22, 2019 slides.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PHOTRONICS, INC. (Registrant)

By: <u>/s/ Richelle E. Burr</u> Name: Richelle E. Burr

Title: Vice President, General Counsel and Secretary

Date: May 22, 2019



Press Release

# For Further Information: R. Troy Dewar, CFA Vice President, Investor Relations (203) 740-5610 tdewar@photronics.com

#### **Photronics Reports Second Quarter Fiscal 2019 Results**

- Second quarter 2019 revenue was \$131.6 million, up 6% sequentially and 1% year-over-year
- Net income attributable to Photronics, Inc. shareholders was \$8.5 million, or \$0.13 per diluted share
- Cash balance was \$167.1 million, with capital expenditures of \$33.5 million primarily to fund China investments
- Repaid \$57.5 million convertible security, reducing total debt and eliminating 5.5 million potentially dilutive shares
- · Celebrated grand opening of new Xiamen and Hefei facilities in China
- Shipped first G10.5+ photomask, marking entry into new, growing market
- Third quarter 2019 guidance: revenue between \$132 and \$142 million with diluted EPS between \$0.05 and \$0.14

BROOKFIELD, Conn. May 22, 2019 (GLOBE NEWSWIRE) — Photronics, Inc. (NASDAQ:PLAB), a worldwide leader in photomask technologies and solutions, today reported financial results for its fiscal 2019 second quarter ended April 28, 2019.

Second quarter revenue was \$131.6 million, 6% better than the previous quarter and 1% better than the same quarter last year. Integrated circuit (IC) revenue was \$98.6 million, up 4% sequentially and down 4% compared with the second quarter of last year. Flat panel display (FPD) revenue was \$33.0 million, up 11% compared with last quarter and 16% compared with the same period last year.

Net income attributable to Photronics, Inc. shareholders was \$8.5 million (\$0.13 per diluted share), compared with \$5.3 million (\$0.08 per diluted share) for the first quarter of 2019 and \$10.7 million (\$0.15 per diluted share) for the second quarter of 2018.

"We performed well in the second quarter despite a challenging industry environment, delivering sequential growth in IC and strong sequential and year-over-year growth in FPD," said Peter Kirlin, chief executive officer. "The double-digit FPD growth resulted from a strong market for masks for mobile displays, including AMOLED and LTPS LCD, with a contribution from our first shipment of a G10.5+ photomask. In IC, we achieved sequential growth with the anticipated recovery in high-end memory. Startup activity in China impacted operating profit, resulting in operating margin of 7.0%. Cash at the end of the quarter was \$167.1 million after repayment of \$57.5 million in convertible debt, which eliminated 5.5 million potentially dilutive shares, and \$33.5 million in capital expenditures, primarily in China. Besides solid financial results, we celebrated the grand opening of our new Xiamen and Hefei facilities in China. We are excited to serve our customers in mainland China with locally produced reticles. With these milestones, we are on track to meet our 2020 targets of \$630 million revenue and \$0.80 earnings per share."

#### Third Quarter 2019 Guidance

For the third quarter of 2019, Photronics expects revenue to be between \$132 million and \$142 million, and net income attributable to Photronics, Inc. shareholders to be between \$0.05 and \$0.14 per diluted share.

#### **Conference Call**

A conference call to discuss these results is scheduled for 8:30 a.m. Eastern time on Wednesday, May 22, 2019. The call can be accessed by logging onto Photronics' website at <a href="https://www.photronics.com">www.photronics.com</a>. The live dial-in number is (877) 377-7095 or (408) 774-4601 outside of the United States and Canada. The call will be archived on Photronics' website for instant replay access.

#### **About Photronics**

<u>Photronics</u> is a leading worldwide manufacturer of integrated circuit (IC) and flat panel display (FPD) <u>photomasks</u>. High precision quartz plates that contain microscopic images of electronic circuits, photomasks are a key element in the IC and FPD manufacturing process. Founded in 1969, Photronics has been a trusted photomask supplier for 50 years. As of October 31, 2018, the company had 1,575 employees across 11 strategically located <u>manufacturing facilities</u> in Asia, Europe, and North America. Additional information on the Company can be accessed at <u>www.photronics.com</u>.

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of the company and its subsidiaries. The forward-looking statements contained in this press release involve risks and uncertainties that may affect the company's operations, markets, products, services, prices, and other factors. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental, political, and technological factors as well as decisions we may make in the future regarding our business, capital structure and other matters. These forward-looking statements generally can be identified by phrases such as "believes", "expects", "anticipates", "plans", "projects", and similar expressions. There is no assurance that the company's expectations will be realized. For additional information please see the company's quarterly and annual reports filed with the Securities and Exchange Commission. The company assumes no obligation to provide revisions to any forward-looking statements.

PHOTRONICS, INC.
Condensed Consolidated Statements of Income
(in thousands, except per share amounts)
(Unaudited)

	<b>Three Months Ended</b>						Six Months Ended					
	_	April 28, 2019		anuary 27, 2019		April 29, 2018	April 28, 2019			April 29, 2018		
Revenue	\$	131,580	\$	124,712	\$	130,779	\$	256,291	\$	254,225		
Cost of goods sold		105,570		98,610		97,960		204,179		193,744		
Gross profit		26,010		26,102		32,819		52,112		60,481		
Operating Expenses:												
Selling, general and administrative		13,269		13,792		13,637		27,061		25,387		
Research and development		3,542		4,263		3,817		7,805		7,921		
Total Operating Expenses		16,811		18,055		17,454		34,866		33,308		
Operating income		9,199		8,047		15,365		17,246		27,173		
Other income (expense), net		3,931		1,108		3,332		5,039		(774)		
Income before income taxes		13,130		9,155		18,697		22,285		26,399		
Income tax provision		3,278		1,387		3,508		4,665		1,729		
Net income		9,852		7,768		15,189		17,620		24,670		
Net income attributable to noncontrolling interests		1,373		2,501		4,524		3,874		8,107		
Net income attributable to Photronics, Inc. shareholders	\$	8,479	\$	5,267	\$	10,665	\$	13,746	\$	16,563		
Earnings per share:												
Basic	\$	0.13	\$	0.08	\$	0.15	\$	0.21	\$	0.24		
Diluted	\$	0.13	\$	0.08	\$	0.15	\$	0.20	\$	0.23		
Weighted-average number of common shares outstanding:									·			
Basic	_	66,261	_	66,583	_	69,293	_	66,422	_	69,024		
Diluted	<u> </u>	70,597	_	67,047	_	75,190	_	71,593		75,052		

### PHOTRONICS, INC.

# Condensed Consolidated Balance Sheets (in thousands)

(Unaudited)

		April 28, 2019	0	ctober 31, 2018
<u>Assets</u>				
Current assets:				
Cash and cash equivalents	\$	167,066	\$	329,277
Accounts receivable		123,371		120,515
Inventories		34,696		29,180
Other current assets		76,555		23,759
Total current assets		401,688		502,731
Property, plant and equipment, net		654,357		571,781
Intangible assets, net		10,182		12,368
Other assets		19,011		23,129
Total assets	\$	1,085,238	\$	1,110,009
Liabilities and Equity				
Current liabilities:				
Current portion of long-term debt	\$	505	\$	57,453
Accounts payable and accrued liabilities	Ψ	138,779	Ψ	133,623
Trevolutio pujuote and averava naomines		150,775	_	155,025
Total current liabilities		139,284		191,076
Total various monates		135,201		171,070
Long-term debt		35,921		-
Other liabilities		11,705		14,364
		,,,,,		<b>9</b>
Photronics, Inc. shareholders' equity		763,568		759,671
Noncontrolling interests		134,760		144,898
Total equity		898,328		904,569
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Total liabilities and equity	\$	1,085,238	\$	1,110,009

# PHOTRONICS, INC. Condensed Consolidated Statements of Cash Flows (in thousands) (Unaudited)

	Six Months	Ended
	April 28, 2019	April 29, 2018
Cash flows from operating activities:		
Net income	\$ 17,620	24,670
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	38,515	44,429
Changes in operating assets, liabilities and other	(58,422)	(31,191)
Net cash (used in) provided by operating activities	(2,287)	37,908
Cash flows from investing activities:		
Purchases of property, plant and equipment	(140,436)	(44,129)
Government incentive	5,698	-
Other	(23)	296*
Net cash used in investing activities	(134,761)	(43,833)*
Cash flows from financing activities:		
Proceeds from debt	39,633	-
Contribution from noncontrolling interest	29,394	11,998
Repayments of debt	(61,220)	(2,771)
Dividends paid to noncontrolling interests	(26,102)	-
Purchase of treasury stock	(10,696)	-
Proceeds from share-based arrangements	1,033	3,776
Other	(45)	(267)
Net cash (used in) provided by financing activities	(28,003)	12,736
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	2,843	6,330*
Net (decrease) increase in cash, cash equivalents, and restricted cash	(162,208)	13,141*
Cash, cash equivalents, and restricted cash, beginning of period	331,989*	310,936*
Cash, cash equivalents, and restricted cash, end of period	\$ 169,781	324,077*

<sup>\*</sup> Amount has been modified to reflect the adoption of ASU 2016-18



# Photronics, Inc.

Q2 2019 Financial Results Conference Call May 22, 2019



#### 2

# Safe Harbor Statement

This presentation and some of our comments may contain projections or other forward-looking statements regarding future events, our future financial performance, and/or the future performance of the industry. These statements are predictions, and contain risks and uncertainties. Actual events or results may differ materially from those presented. These statements include words like "anticipate", "believe", "estimate", "expect", "forecast", "may", "plan", "project" or the negative thereto. We cannot guarantee the accuracy of any forecasts or estimates, and we are not obligated to update any forward-looking statements if our expectations change. If you would like more information on the risks involved in forward-looking statements, please see the documents we file from time to time with the Securities and Exchange Commission.

#### Non-GAAP Financial Measures

This presentation and some of our comments may reference non-GAAP financial measures. These non-GAAP financial measures exclude certain income or expense items, and are consistent with another way management internally analyzes our results of operations. Non-GAAP information should be considered to be a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP. Please see the "Reconciliation of GAAP to Non-GAAP Financial Information" in this presentation.



# **Q2 2019 Summary**

- Revenue up 6% Q/Q and 1% Y/Y
  - Sequential IC growth on high-end memory recovery
  - FPD growth driven by mobile display (AMOLED and LTPS LCD)
  - Record revenue to China, representing 26% of total revenue
- Net income attributable to Photronics, Inc. shareholders of \$8.5M (\$0.13/share)
- Capex of \$34M (\$140M YTD) to support China investments
- ► Repaid \$57.5M convertible debt; eliminated 5.5M potentially dilutive shares
- China grand opening ceremonies were held week of April 22
  - Hefei shipped first G10.5+ mask in Q2; working to quickly complete customer qualifications
  - Completing tool fine-tuning in Xiamen; qualifications to begin soon
- On track for 2020 targets: \$630M revenue & \$0.80 EPS

Successfully repositioned the business; China investments driving long-term, profitable growth



# **Income Statement Summary**

\$M (except EPS)	Q219	Q119	Q/Q	Q218	<u>Y/Y</u>
Revenue	\$ 131.6	\$ 124.7	6%	\$ 130.8	1%
Gross Profit	\$ 26.0	\$ 26.1	- <del>-</del>	\$ 32.8	(21%)
Gross Margin	19.8%	20.9%	(110 bps)	25.1%	(530 bps)
Operating Income	\$ 9.2	\$ 8.0	14%	\$ 15.4	(40%)
Operating Margin	7.0%	6.5%	50 bps	11.7%	(470 bps)
Other income	\$ 3.9	\$ 1.1	\$ 2.8	\$ 3.3	\$ 0.6
Income tax	\$ 3.3	\$ 1.4	\$ 1.9	\$ 3.5	(\$ 0.2)
Minority interest	\$ 1.4	\$ 2.5	(\$ 1.1)	\$ 4.5	(\$ 3.2)
Net Income*	\$ 8.5	\$ 5.3	61%	\$ 10.7	(20%)
Diluted EPS*	\$ 0.13	\$ 0.08	\$ 0.05	\$ 0.15	(\$ 0.02)
Days in quarter	91	88	3	91	-

- ► Gross margin lower on China startup
- Operating expense down due primarily to completion of certain IC qualification activity
- China startup activity was \$4.1M negative impact to operating income
- Other income primarily attributable to FX gain
- Minority interest reflects Taiwan gain partially offset by China loss



<sup>&</sup>quot;Net income attributable to Photronics, Inc. shareholder

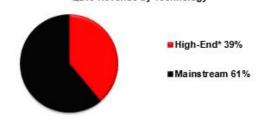
# **IC Photomask Revenue**

<u>\$M</u>	Q219	Q119	Q/Q	Q218	Y/Y
High-End*	\$ 38.4	\$ 34.6	11%	\$ 41.5	(7%)
Mainstream	\$ 60.2	\$ 60.3	_	\$ 60.8	(1%)
Total	\$ 98.6	\$ 94.9	4%	\$ 102.3	(4%)

Total may differ due to rounding

\*28nm and smaller





- Revenue grew Q/Q on high-end memory recovery
- ▶ China revenue +21% Q/Q; +68% Y/Y
  - Represents 18% of Q219 IC revenue
  - New long-term purchase agreement increases sustainability of China business

### Outlook

- Expect stable to improving high-end demand
- Initial shipments planned from Xiamen

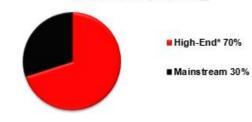


# **FPD Photomask Revenue**

<u>\$M</u>	Q219	Q119	Q/Q	Q218	Y/Y
High-End*	\$ 23.0	\$ 21.5	7%	\$ 18.2	26%
Mainstream	\$ 10.0	<u>\$ 8.4</u>	20%	<u>\$ 10.3</u>	(2%)
Total	\$ 33.0	\$ 29.8	11%	\$ 28.5	16%

Total may differ due to rounding

#### Q219 Revenue by Technology



- High-end driven by growth in AMOLED for mobile displays
- Demand for mobile LTPS LCD displays remains strong; drives Q/Q mainstream growth
- China revenue +20% Q/Q; +58% Y/Y
  - Represents 47% of Q219 FPD revenue
  - Shipped first G10.5+ plate from Hefei

### Outlook

- AMOLED technology remains in high demand
- Plan to increase Hefei shipments



# **Select Financial Data**

<u>\$M</u>	Q219	Q119	Q218
Cash	\$ 167	\$ 232	\$ 321
Debt	\$ 36	\$ 86	\$ 59
Net Cash*	\$ 131	\$ 146	\$ 262
Operating Cash Flow	\$ 17	(\$ 19)	\$ 7
Capital Expenditures	\$ 34	\$ 107	\$ 33
Share repurchase	76	\$ 11	17
LTM EBITDA	\$ 148	\$ 156	\$ 138

- Deploying cash balance to fund China investments
- ▶ YTD capex \$140M; still anticipate FY capex ~ \$210M
- Reduced debt and dilutive share count with repayment of \$57.5M convertible; remaining debt is local China borrowing
- Balance sheet able to fund planned investments, strategic M&A opportunities, and potential share repurchases

"Net cash defined as cash and cash equivalents less long-term borrowings (including current portion), as reported in accordance with GAAF



# Q319 Guidance

Revenue (\$M)	\$132 - \$142
Taxes (\$M)	\$2 - \$3
EPS	\$0.05 - \$0.14
Diluted Shares (M)	~66

## Anticipate sequential growth in Q3

- High-end IC markets stable to improving
- Legacy FPD expected to remain at capacity with Hefei ramping production
- Potential macro headwind & impact from trade policy

## Expect margin headwinds from China startup

- Anticipate Q319 EPS impact of \$0.03 -\$0.06
- Plan to be profitable in China by end of 2019





# Thank you for your interest!

For Additional Information:

R. Troy Dewar, CFA
Vice President, Investor Relations
203.740.5610
tdewar@photronics.com



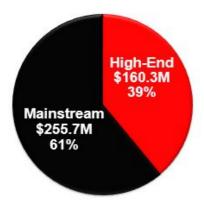


# **Appendix**

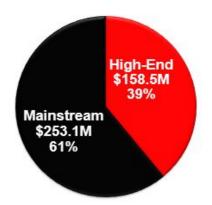


# **IC Photomask Revenue**

2018: \$416.1M



Q219 LTM: \$411.6M

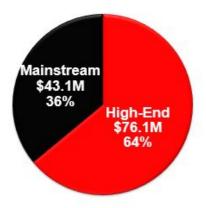


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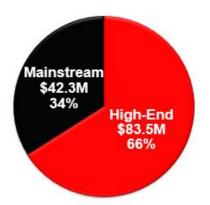
High-End: 28nm and smaller; total may differ due to rounding

# **FPD Photomask Revenue**

2018: \$119.2M



Q219 LTM: \$125.7M



PHOTRONIC

High-End: ≥G8 and AMOLED; total may differ due to rounding



# Non-GAAP Reconciliation



# PHOTRONICS, INC.

# Non-GAAP Financial Measures Reconciliation of GAAP to Non-GAAP Financial Information

(in thousands) (Unaudited)

	Three Months Ended															
Reconcilization of GAAP Net Income to Non-GAAP Adjusted EBITDA		pril 28, 2019		nuary 27 , 2019	00	tober 31, 2018		July 29, 2018	_	April 29, 2018	Jan	nuary 28, 2018	Oct	tob er 29, 2017	1	uly 30, 2017
GAAP Net Income	s	9,852	s	7,768	s	16,769	5	19,797	\$	15,189	5	9,481	5	10,496	5	4,799
In terest expense		355		531		580		557		551		574		578		550
In come tax expense		3,278		1,387		3,552		2,054		3,508		(1,778)		2,462		333
Depreciation and amortization		19,734		18,781		19,848		20,056		22,066		22,363		22,492		21,840
Other items (a)		900		1,062		755		784		163		884		785		984
Non-GAAP Adjusted EBITDA	\$	34,119	S	29,529	\$	41,504	5	43,248	S	41,477	\$	31,524	\$	36,813	\$	28,506
Non-GAAP Adjusted L-T-MEBITDA (b)	s	148,400	s	155,758	s	157,753	s	153,062	s	138,320						

- (a) Consists of stock compensation expense for all periods and gain on sale of certain assets in Q2 2018.
- (b) Consists of the addition of the current quarter and the preceding 3 quarters.

