



Photronics Reports Record Revenues in Third Quarter of Fiscal 2011

Third Quarter Highlights:

- Record sales of \$135.9 million; exceeds guidance of \$128 - \$133 million
- High-end IC photomask sales increase 24% sequentially
- Record non-GAAP net income of \$16 million
- Non-GAAP EPS of \$0.23; exceeds guidance of \$0.17 - \$0.21 per diluted share
- GAAP net income increases to \$11.3 million, or \$0.16 per diluted share
- Operating margin improves 90 bps sequentially
- Balance Sheet continues to strengthen

BROOKFIELD, Conn.--(BUSINESS WIRE)-- [Photronics, Inc.](#) (NASDAQ:PLAB), a worldwide leader in supplying innovative imaging technology solutions for the global electronics industry, today reported results for the third quarter ended July 31, 2011.

Constantine ("Deno") Macricostas, Photronics' chairman and chief executive officer, commented: "We exceeded our guidance range and reported record revenue of \$135.9 million, while also achieving a new quarterly sales record for IC photomasks. Demonstrating the success of our high-end strategy, advanced IC sales grew 24% sequentially to \$34.9 million."

"We also continued to perform exceptionally well on the bottom-line, demonstrating the excellent leverage in our business model," said Macricostas. "We increased operating margin by 90 basis points sequentially to 16.8%, achieved record non-GAAP net income of \$16 million, or \$0.23 per diluted share, exceeding our guidance range. We also continued to strengthen our balance sheet, improve working capital and increase net cash. The continued improvement in our balance sheet gives us the flexibility to execute on our strategic growth initiatives. Looking forward, we are encouraged by our prospects for growth and plan to make continued investments to gain further high-end market share."

Sales for the third quarter were \$135.9 million, compared with the guided range of \$128 million to \$133 million. This is a 21% increase from \$112.3 million in revenue reported for the third quarter of fiscal year 2010. Sales of semiconductor photomasks were \$104.9 million, or 77% of revenues, during the third quarter of fiscal 2011, and sales of flat panel display (FPD) photomasks were \$31 million, or 23% of revenues. GAAP net income attributable to Photronics, Inc. for the third quarter of fiscal year 2011 was \$11.3 million, or \$0.16 per diluted share, which includes an extinguishment of debt loss of \$5.0 million, compared to net income attributable to Photronics, Inc. of \$7.7 million, or \$0.13 per diluted share, for the third quarter of fiscal 2010.

Non-GAAP net income attributable to Photronics, Inc. for the third quarter of 2011, which excludes the extinguishment debt loss of \$5.0 million, was \$16 million, or \$0.23 earnings per diluted share, as compared to the previously guided range of \$0.17 to \$0.21. This is an increase of 119% from non-GAAP net income attributable to Photronics, Inc. of \$7.3 million, or \$0.13 earnings per diluted share, for the third quarter of 2010. The section below entitled "*Non-GAAP Financial Measures*" provides a definition and information about the use of non-GAAP financial measures in this press release, and the attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

Sales for the first nine months of 2011 rose 24% to \$389.9 million from \$315.5 million for the first nine months of fiscal 2010. Sales of semiconductor photomasks were \$294.7 million, or 76% of revenues, for the first nine months of 2011, and sales of FPD photomasks were \$95.2 million, or 24% of revenues. GAAP net income attributable to Photronics, Inc. for the first nine months of fiscal 2011 was \$6.9 million, or \$0.12 per diluted share, compared with net income of \$15.8 million, or \$0.29 per diluted share, for the first nine months of 2010. Non-GAAP net income attributable to Photronics, Inc. for the first nine months of fiscal 2011, which excludes the \$35.5 million loss on extinguishment was \$43.0 million, or \$0.66 per diluted share, compared with non-GAAP net income attributable to Photronics, Inc. for the first nine months of fiscal 2010 of \$12.7 million, or \$0.23 per

diluted share. Non-GAAP net income for the first nine months of 2010 excluded a \$4.8 million gain related to consolidation and restructuring credits.

Non-GAAP Financial Measures

Non-GAAP net income attributable to Photronics, Inc. and non-GAAP earnings per share are "non-GAAP financial measures," as such term is defined by the Securities and Exchange Commission, and may differ from non-GAAP financial measures used by other companies. Photronics, Inc. believes that non-GAAP net income attributable to Photronics, Inc. and non-GAAP earnings per share that exclude certain non-cash or non-recurring income or expense items are useful for analysts and investors to evaluate Photronics, Inc.'s future on-going performance because they enable a more meaningful comparison of Photronics, Inc.'s projected earnings and performance with its historical results of prior periods. These non-GAAP metrics, in particular non-GAAP net income attributable to Photronics, Inc. and non-GAAP earnings per share are not intended to represent funds available for Photronics, Inc.'s discretionary use and are not intended to represent, or be used as a substitute for, operating income, net income or cash flows from operations data as measured under GAAP. The items excluded from these non-GAAP metrics, but included in the calculation of their closest GAAP equivalent, are significant components of the consolidated statements of operations and must be considered in performing a comprehensive assessment of overall financial performance. Non-GAAP financial information is adjusted for the following items:

- Loss on extinguishment of debt is excluded because it is not a part of ongoing operations and was not anticipated when establishing forecast guidance for the third quarter of fiscal 2011.
- Consolidation and restructuring credits in fiscal 2010 are excluded because they are not a part of ongoing operations.
- Impact of financing expenses related to warrants is excluded because it does not affect cash earnings.
- Deferred financing fees written-off in fiscal 2010 are excluded because they are not a part of ongoing operations.

The presentation of this financial information should not be considered in isolation or as a substitute for the financial information prepared and presented in accordance with accounting principles generally accepted in the United States. The attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

A conference call with investors and the media to discuss these results is scheduled for 8:30 a.m. Eastern time on Wednesday, August 17, 2011. The live dial-in number is (408) 774-4601. The call can also be accessed by logging onto Photronics' web site at www.photronics.com.

[Photronics](http://www.photronics.com) is a leading worldwide manufacturer of [photomasks](http://www.photronics.com). Photomasks are high precision quartz plates that contain microscopic images of electronic circuits. A key element in the manufacture of semiconductors and flat panel displays, photomasks are used to transfer circuit patterns onto semiconductor wafers and flat panel substrates during the fabrication of integrated circuits, a variety of flat panel displays and, to a lesser extent, other types of electrical and optical components. They are produced in accordance with product designs provided by customers at strategically located [manufacturing facilities](http://www.photronics.com) in Asia, Europe, and North America. Additional information on the Company can be accessed at www.photronics.com.

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of Photronics, Inc. and its subsidiaries (the Company). The forward-looking statements contained in this press release and other parts of Photronics' web site involve risks and uncertainties that may affect the Company's operations, markets, products, services, prices, and other factors. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental, and technological factors. Accordingly, there is no assurance that the Company's expectations will be realized. For a fuller discussion of the factors that may affect the Company's operations, see "Forward Looking Statements" in the Company's Quarterly and Annual Reports to the Securities and Exchange Commission on Forms 10-Q and 10-K. The Company assumes no obligation to provide revisions to any forward-looking statements.

15-2011

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PHOTRONICS, INC. AND SUBSIDIARIES
Reconciliation of GAAP to Non-GAAP Financial Information
(in thousands, except per share data)
(Unaudited)

<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
<u>July 31,</u>	<u>August 1,</u>	<u>July 31,</u>	<u>August 1,</u>
<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>

Reconciliation of GAAP to Non-GAAP Net Income
Attributable to Photronics, Inc.

GAAP net income attributable to Photronics, Inc.	\$ 11,265	\$ 7,691	\$ 6,938	\$ 15,778
(a) Debt extinguishment loss and net interest impact, net of tax	4,973	-	35,486	-
(b) Consolidation and restructuring charges (credits), net of tax	-	26	-	(4,810)
(c) Impact of warrants, net of tax	(221)	(388)	599	692
(d) Deferred financing fees write off, net of tax	-	-	-	1,011
Non-GAAP net income attributable to Photronics, Inc.	<u>\$ 16,017</u>	<u>\$ 7,329</u>	<u>\$ 43,023</u>	<u>\$ 12,671</u>

Reconciliation of GAAP to Non-GAAP Net Income
Applicable to Common Shareholders

Weighted average number of diluted shares outstanding

GAAP	<u>76,744</u>	<u>66,280</u>	<u>57,724</u>	<u>65,689</u>
(e) Non-GAAP	<u>76,692</u>	<u>65,864</u>	<u>70,559</u>	<u>54,378</u>
Net income per diluted share				
GAAP	<u>\$ 0.16</u>	<u>\$ 0.13</u>	<u>\$ 0.12</u>	<u>\$ 0.29</u>
Non-GAAP	<u>\$ 0.23</u>	<u>\$ 0.13</u>	<u>\$ 0.66</u>	<u>\$ 0.23</u>

(a) Represents extinguishment charges during the three and nine months ended July 31, 2011 related to the repurchase of \$5.0 million and \$35.4 million, respectively, of our 5.50% convertible senior notes due in October 2014, and net interest impact on convertible transactions.

(b) Includes charges (credits) related to restructuring in China.

(c) Represents financing expenses related to warrants, which are recorded in other income (expense).

(d) Represents write-off of deferred financing fees recorded in interest expense, as a result of an amendment to our revolving credit facility.

(e) Excludes the impact of shares issued on June 13, 2011 (0.4 million shares during the three months ended July 31, 2011 and 0.1 million shares during the nine months ended July 31, 2011), primarily related to the issuance of common stock in exchange for \$5.0 million of our 5.5% convertible senior notes due in October 2014.

PHOTRONICS, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Income
(in thousands, except per share amounts)
(Unaudited)

<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
<u>July 31,</u>	<u>August 1,</u>	<u>July 31,</u>	<u>August 1,</u>
<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>

Net sales	\$135,935	\$112,251	\$ 389,861	\$ 315,518
Costs and expenses:				
Cost of sales	(97,695)	(85,979)	(284,540)	(248,979)
Selling, general and administrative	(11,833)	(11,068)	(33,995)	(32,086)
Research and development	(3,527)	(3,427)	(11,238)	(10,983)
Consolidation, restructuring and related (charges) credits	<u>-</u>	<u>(26)</u>	<u>-</u>	<u>4,810</u>
Operating income	22,880	11,751	60,088	28,280
Debt extinguishment loss	(4,973)	-	(35,259)	-
Other income (expense), net	<u>(390)</u>	<u>(1,234)</u>	<u>(2,019)</u>	<u>(5,870)</u>
Income before income taxes	17,517	10,517	22,810	22,410
Income tax provision	<u>(4,895)</u>	<u>(2,910)</u>	<u>(11,637)</u>	<u>(5,790)</u>
Net income	12,622	7,607	11,173	16,620
Net (income) loss attributable to noncontrolling interests	<u>(1,357)</u>	<u>84</u>	<u>(4,235)</u>	<u>(842)</u>
Net income attributable to Photronics, Inc.	<u>\$ 11,265</u>	<u>\$ 7,691</u>	<u>\$ 6,938</u>	<u>\$ 15,778</u>
Earnings per share:				
Basic	<u>\$ 0.19</u>	<u>\$ 0.14</u>	<u>\$ 0.12</u>	<u>\$ 0.30</u>
Diluted	<u>\$ 0.16</u>	<u>\$ 0.13</u>	<u>\$ 0.12</u>	<u>\$ 0.29</u>
Weighted average number of common shares outstanding:				
Basic	<u>58,987</u>	<u>53,516</u>	<u>56,163</u>	<u>53,341</u>
Diluted	<u>76,744</u>	<u>66,280</u>	<u>57,724</u>	<u>65,689</u>

PHOTRONICS, INC. AND SUBSIDIARIES
Condensed Consolidated Balance Sheets
(in thousands)
(Unaudited)

July 31, 2011	October 31, 2010
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Assets

Current assets:

Cash and cash equivalents	\$ 202,845	\$ 98,945
Accounts receivable	97,654	82,951
Inventories	30,873	15,502
Other current assets	<u>10,191</u>	<u>8,404</u>

Total current assets	341,563	205,802
Property, plant and equipment, net	397,703	369,814
Investment in joint venture	72,504	61,127
Intangible assets, net	43,660	47,748
Other assets	21,494	19,388
	<u>\$ 876,924</u>	<u>\$ 703,879</u>

Liabilities and Equity

Current liabilities:

Current portion of long-term borrowings	\$ 5,538	\$ 11,467
Accounts payable and accrued liabilities	<u>132,619</u>	<u>107,762</u>
Total current liabilities	138,157	119,229
Long-term borrowings	153,527	78,852
Deferred income taxes and other liabilities	9,161	9,855
Equity	<u>576,079</u>	<u>495,943</u>
	<u>\$ 876,924</u>	<u>\$ 703,879</u>

PHOTRONICS, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Cash Flows
(in thousands)
(Unaudited)

	<u>Nine Months Ended</u>	
	<u>July 31, 2011</u>	<u>August 1, 2010</u>
Cash flows from operating activities:		
Net income	\$ 11,173	\$ 16,620
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	70,090	67,786
Debt extinguishment loss	27,399	-
Consolidation, restructuring and related credits	-	(5,059)
Changes in assets and liabilities and other	<u>(4,211)</u>	<u>(5,170)</u>
Net cash provided by operating activities	<u>104,451</u>	<u>74,177</u>
Cash flows from investing activities:		
Purchases of property, plant and equipment	(59,089)	(38,040)
Investment in joint venture	(10,773)	-
Proceeds from sale of facility	-	12,880
Other	<u>(250)</u>	<u>288</u>
Net cash used in investing activities	<u>(70,112)</u>	<u>(24,872)</u>
Cash flows from financing activities:		
Proceeds from issuance of convertible debt	115,000	-

Proceeds from long-term borrowings	17,000	28,680
Repayments of long-term borrowings	(63,445)	(62,288)
Payments of deferred financing fees	(4,318)	(1,225)
Repurchase of common stock by subsidiary	(3,294)	-
Proceeds from exercise of share based arrangements	694	75
	<u>61,637</u>	<u>(34,758)</u>
Net cash provided by (used in) financing activities		
	<u>7,924</u>	<u>941</u>
Effect of exchange rate changes on cash		
	<u>103,900</u>	<u>15,488</u>
Net increase in cash and cash equivalents		
Cash and cash equivalents, beginning of period	<u>98,945</u>	<u>88,539</u>
Cash and cash equivalents, end of period	<u>\$ 202,845</u>	<u>\$ 104,027</u>
Supplemental disclosure of cash flow information:		
Capital lease obligation for purchase of equipment	\$ 21,248	\$ -
Common stock issued to extinguish debt	\$ 20,234	\$ -
Change in accrual for purchases of property, plant and equipment	\$ (2,712)	\$ 35,735

Photronics, Inc.
 Sean T. Smith, 203-775-9000
 Senior Vice President
 Chief Financial Officer
ssmith@photronics.com

Source: Photronics, Inc.

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