

Photronics Reports Fourth Quarter and Fiscal 2014 Results

- Quarterly sales of \$124.3 million
- Quarterly GAAP and Non-GAAP diluted EPS of \$0.07; within guidance of \$0.07 \$0.11
- Quarterly Non-GAAP EBITDA of \$33 million
- Net cash of \$51 million up \$22 million sequentially

BROOKFIELD, Conn.--(BUSINESS WIRE)-- <u>Photronics, Inc.</u> (NASDAQ:PLAB), a worldwide leader in supplying innovative imaging technology solutions for the global electronics industry, today reported financial results for the fourth quarter and fiscal year ended November 2, 2014.

Constantine ("Deno") Macricostas, Photronics' chairman and chief executive officer, commented: "Fourth quarter revenues were slightly lower than previously anticipated due to slower than expected ramps in advanced memory nodes and a pause in 28nm demand due to a refresh of the design pipeline at a foundry customer. Our market position remains strong and our qualifications are in place for these customers and we expect the ramps to materialize and drive revenue growth in the new fiscal year."

Sales for the fourth quarter of fiscal 2014 were \$124.3 million, compared with \$106.0 million for the fourth quarter of fiscal year 2013. Sales of semiconductor photomasks were \$99.4 million, or 80% of revenues, during the fourth quarter of fiscal 2014, and sales of flat panel display (FPD) photomasks were \$24.9 million, or 20% of revenues. For the fourth quarter of fiscal 2014, GAAP and Non-GAAP net income attributable to Photronics, Inc. shareholders was \$4.3 million, or \$0.07 per diluted share, compared with \$4.8 million, or \$0.08 per diluted share, for the fourth quarter of fiscal 2013. Non-GAAP net income attributable to Photronics, Inc. shareholders was \$4.3 million, or \$0.08 per diluted share, for the fourth quarter of fiscal 2013. Non-GAAP net income attributable to Photronics, Inc. shareholders of \$0.8 million, was \$5.6 million, or \$0.09 per diluted share.

Sales for the 2014 fiscal year were \$455.5 million, compared with \$422.2 million for the 2013 fiscal year. For the 2014 fiscal year, sales of semiconductor photomasks were \$352.7 million, or 77% of revenues, and sales of FPD photomasks were \$102.8 million, or 23% of revenues. GAAP net income attributable to Photronics, Inc. shareholders for the 2014 fiscal year was \$26.0 million, or \$0.41 per diluted share, compared with GAAP net income of \$18.0 million, or \$0.29 per diluted share, for the 2013 fiscal year. Non-GAAP net income attributable to Photronics, Inc. shareholders for the 2014 fiscal year, excluding the acquisition gain of \$16.4 million and expenses related to the joint venture of \$2.5 million, was \$12.1 million, or \$0.19 per diluted share. Non-GAAP net income attributable to Photronics, Inc. shareholders for the 2013 fiscal year, excluding \$0.8 million in expenses related to the joint venture, was \$18.7 million, or \$0.30 per diluted share.

The section below entitled "Non-GAAP Financial Measures" provides a definition and information about the use of non-GAAP financial measures in this press release, and the attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

Non-GAAP Financial Measures

Non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share are "non-GAAP financial measures," as such term is defined by the Securities and Exchange Commission, and may differ from non-GAAP financial measures used by other companies. Photronics, Inc. believes that non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share that exclude certain non-cash or non-recurring income or expense items are useful for analysts and investors to evaluate Photronics, Inc.'s future on-going performance because they enable a more meaningful comparison of Photronics, Inc.'s projected earnings and performance with its historical results of prior periods. These non-GAAP metrics, in particular non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share are not intended to represent funds available for Photronics, Inc.'s discretionary use and are not intended to represent, or be used as a substitute for, operating income, net income or cash flows from operations data as measured under GAAP. The items excluded from these non-GAAP metrics, but included in the calculation of their closest GAAP

equivalent, are significant components of the consolidated statements of operations and must be considered in performing a comprehensive assessment of overall financial performance. Non-GAAP financial information is adjusted for the following items:

• Non-cash acquisition gain and transaction expenses related to the joint venture, PDMC, in Taiwan are excluded because they are not a part of ongoing operations.

The presentation of this financial information should not be considered in isolation or as a substitute for the financial information prepared and presented in accordance with accounting principles generally accepted in the United States. The attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

A conference call with investors and the media to discuss these results is scheduled for 8:30 a.m. Eastern time on Tuesday, December 9, 2014. The live dial-in number is (408) 774-4601. The call can also be accessed by logging onto Photronics' web site at <u>www.photronics.com</u>. The call will be archived for instant replay access until the Company reports its fiscal 2015 first quarter results.

<u>Photronics</u> is a leading worldwide manufacturer of <u>photomasks</u>. Photomasks are high precision quartz plates that contain microscopic images of electronic circuits. A key element in the manufacture of semiconductors and flat panel displays, photomasks are used to transfer circuit patterns onto semiconductor wafers and flat panel substrates during the fabrication of integrated circuits, a variety of flat panel displays and, to a lesser extent, other types of electrical and optical components. They are produced in accordance with product designs provided by customers at strategically located <u>manufacturing facilities</u> in Asia, Europe, and North America. Additional information on the Company can be accessed at <u>www.photronics.com</u>

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of Photronics, Inc. and its subsidiaries (the Company). The forward-looking statements contained in this press release and other parts of Photronics' web site involve risks and uncertainties that may affect the Company's operations, markets, products, services, prices, and other factors. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental, and technological factors as well as decisions we may make in the future regarding our business, capital structure and other matters. These forward-looking statements generally can be identified by phrases such as "believes", "expects", "anticipates", "plans", "projects", "could", "estimate", "intend", "may", "will" and similar expressions. Accordingly, there is no assurance that the Company's expectations will be realized. For a fuller discussion of the factors that may affect the Company's operations, see "Forward Looking Statements" in the Company's Quarterly and Annual Reports to the Securities and Exchange Commission on Forms 10-Q and 10-K. The Company assumes no obligation to provide revisions to any forward-looking statements.

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PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Income

(in thousands, except per share amounts)

	Three Mon	ths Ended	Year Ended			
	November 2, 2014	November 3, 2013	November 2, 2014	November 3, 2013		
Net sales	\$ 124,251	\$ 106,009	\$ 455,527	\$ 422,180		
Costs and expenses:						
Cost of sales	(97,626)	(79,334)	(355,181)	(322,540)		
Selling, general and administrative	(11,547)	(12,928)	(49,638)	(48,213)		
Research and development	(5,801)	(6,378)	(21,913)	(20,758)		
Operating income	9,277	7,369	28,795	30,669		

Gain on acquisition	-	-	16,372	-
Other expense, net	(574)	(1,384)	(3,837)	(3,864)
Income before income taxes	8,703	5,985	41,330	26,805
Income tax provision	(2,004)	(1,072)	(9,295)	(7,229)
Net income	6,699	4,913	32,035	19,576
Net income attributable to noncontrolling interests	(2,422)	(73)	(6,039)	(1,610)
Net income attributable to Photronics, Inc. shareholders	\$ 4,277	\$ 4,840	\$ 25,996	\$ 17,966
Earnings per share: Basic	<u>\$ 0.07</u>	\$ 0.08	<u>\$ 0.42</u>	<u>\$ 0.30</u>
Diluted	\$ 0.07	\$ 0.08	\$ 0.41	\$ 0.29
Weighted-average number of common shares outstanding:				
Basic	63,106	61,058	61,779	60,644
Diluted	64,085	61,962	66,679	61,599

PHOTRONICS, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(in thousands)

	November 2, 2014			November 3, 2013		
<u>Assets</u>						
Current assets:						
Cash and cash equivalents	\$	192,929	\$	215,615		
Accounts receivable		94,515		73,357		
Inventories		22,478		18,849		
Other current assets		26,570		10,645		
Total current assets		336,492		318,466		
Property, plant and equipment, net		550,069		422,740		
Investment in joint venture		93,122		93,124		
Intangible assets, net		30,294		34,080		
Other assets		19,206		17,519		
	\$	1,029,183	\$	885,929		

Liabilities and Equity

Current liabilities:		
Current portion of long-term borrowings	\$ 10,381	\$ 11,818

Accounts payable and accrued liabilities	128,736	92,769
Total current liabilities	139,117	104,587
Long-term borrowings Other liabilities	131,805 18,767	182,203 11,308
Photronics, Inc. shareholders' equity Noncontrolling interests Total equity	628,050 111,444 739,494	585,314 2,517 587,831
	\$ 1,029,183	\$ 885,929

PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows

(in thousands)

	Year Ended				
		ember 2, 2014	November 3, 2013		
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$	32,035	\$	19,576	
Gain on acquisition Depreciation and amortization Changes in assets and liabilities and other		(16,372) 80,136 562		- 72,942 6,883	
Net cash provided by operating activities		96,361		99,401	
Cash flows from investing activities: Purchases of property, plant and equipment Cash from acquisition		(91,085) 4,508		(63,792)	
Other		(908)		(2,445)	
Net cash used in investing activities		(87,485)		(66,237)	
Cash flows from financing activities: Repayments of long-term borrowings Purchase of common stock of subsidiary Payment of deferred financing fees Proceeds from share-based arrangements Other		(29,782) - (346) 1,298 (711)		(8,314) (32,374) (40) 884 -	
Net cash used in financing activities		(29,541)		(39,844)	
Effect of exchange rate changes on cash		(2,021)		4,252	
Net decrease in cash and cash equivalents Cash and cash equivalents, beginning of period		(22,686) 215,615		(2,428) 218,043	
Cash and cash equivalents, end of period	\$	192,929	\$	215,615	

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PHOTRONICS, INC. AND SUBSIDIARIES Reconciliation of GAAP to Non-GAAP Financial Information

(in thousands, except per share data)

(Unaudited)

	Three Months Ended			Year Ended				
	November November 2, 3, 2014 2013		3,	November 2, 2014		November 3, 2013		
Reconciliation of GAAP to Non-GAAP Net Income Attributable to Photronics, Inc. Shareholders								
GAAP net income attributable to Photronics, Inc. shareholders	\$	4,277	\$	4,840	\$	25,996	\$	17,966
(a) Gain on acquisition, net of tax		-		-		(16,372)		-
(b) Acquisition transaction expenses, net of tax		-		773		2,455		773
Non-GAAP net income attributable to Photronics, Inc. shareholders	\$	4,277	\$	5,613	\$	12,079	\$	18,739
Reconciliation of GAAP to Non-GAAP Net Income Applicable to Common Shareholders								
Weighted average number of diluted shares outstanding								
GAAP		64,085		61,962		66,679		61,599
Non-GAAP		64,085		61,962		62,734		61,599
Net income per diluted share								
GAAP	\$	0.07	\$	0.08	\$	0.41	\$	0.29
Non-GAAP	\$	0.07	\$	0.09	\$	0.19	\$	0.30

(a) Represents gain on acquisition of DNP Photomask Technology Taiwan Co., Ltd (DPTT), a wholly-owned subsidiary of Dai Nippon Printing Co., Ltd.

(b) Represents transaction expenses in connection with the acquisition of DPTT

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Source: Photronics, Inc.

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