## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT



Pursuant To Section 13 Or 15(d) Of The Securities Exchange Act Of 1934

Date of report (Date of earliest event reported) May 24, 2023

# **PHOTRONICS, INC.**

(Exact name of registrant as specified in its charter)

Connecticut (State or Other Jurisdiction of) Incorporation 0-15451 (Commission File Number) 06-0854886 (IRS Employer Identification No.)

(203) 775-9000

<u>06804</u>

(Zip Code)

Registrant's Telephone Number, including area code

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

15 Secor Road, Brookfield, CT

(Address of principal executive offices)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
COMMON STOCK, \$0.01 par value per share	PLAB	NASDAQ Global Select Market

### Item 2.02. Results of Operations and Financial Condition.

On May 24, 2023, Photronics, Inc. (the "Company") issued a press release reporting second quarter fiscal 2023 results.

A copy of the press release is furnished as Exhibit 99.1 to this report. The information contained in this Item 2.02 and the attached Exhibits 99.1, 99.2, 99.3, 99.4, 99.5, 99.6 and 99.7, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 and shall not be incorporated by reference in any filing under the Securities Act of 1933 except as shall be expressly set forth by specific reference in such filing.

On May 24, 2023, the Company will conduct a conference call during which certain unaudited, non-GAAP financial information related to the Company's operations for the three months ended April 30, 2023 may be disclosed. This information is set forth in Exhibit 99.7.

### Item 9.01. Financial Statements and Exhibits.

- (d)
- Exhibits <u>99.1</u> 99.2 Press Release May 24, 2023.
  - Condensed Consolidated Statements of Income.
  - 99.3 Condensed Consolidated Balance Sheets.
  - <u>99.4</u> Condensed Consolidated Statements of Cash Flows.
  - <u>99.5</u> Reconciliation of GAAP to non-GAAP Financial Information.
  - 99.6 Reconciliation of GAAP to non-GAAP Financial Information (cont.).
  - 99.7 Photronics Q2 2023 Financial Results Conference Call May 24, 2023 slides.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PHOTRONICS, INC. (Registrant)

 By:
 <u>/s/ Richelle E. Burr</u>

 Name:
 Richelle E. Burr

 Title:
 Executive Vice President,

 Chief Administrative Officer,
 General Counsel and Secretary

Date: May 24, 2023



### Photronics Reports Second Quarter Fiscal 2023 Results

BROOKFIELD, Conn. May 24, 2023 (GLOBE NEWSWIRE) — <u>Photronics, Inc.</u> (NASDAQ:PLAB), a worldwide leader in photomask technologies and solutions, today reported financial results for its second quarter of fiscal year 2023 ended April 30, 2023.

"We achieved record revenue in the second quarter with growth across IC and FPD as demand for our design-driven product remained high," said Frank Lee, chief executive officer. "Mainstream IC demand remained robust across all regions, especially Asia and the US. FPD demand was driven primarily by AMOLED for advanced mobile displays as that technology continues to be adopted across new devices. Profit margins expanded on positive volume leverage, pricing, favorable mix, and tight control of cost. Cash generated from operating activities was very strong, enabling us to strengthen our balance sheet while also investing in organic growth. We are on pace for another great year in 2023 and to deliver on our long-term financial goals. I am confident that our team will continue to perform well to create value for our shareholders."

#### Second Quarter Fiscal 2023 Results

- Revenue was \$229.3 million up 9% sequentially and 12% year-over-year
- GAAP net income attributable to Photronics, Inc. shareholders was \$39.9 million (\$0.65 per diluted share), compared with \$14.0 million (\$0.23 per diluted share) in the first quarter of 2023 and \$27.4 million (\$0.45 per diluted share) in the second quarter 2022
- Non-GAAP net income attributable to Photronics, Inc. shareholders was \$32.9 million (\$0.54 per diluted share), compared with \$24.4 million (\$0.40 per diluted share) in the first quarter of 2023 and \$23.1 million (\$0.38 per diluted share) in the second quarter 2022
- IC revenue was \$167.1 million, up 7% sequentially and 15% year-over-year
- FPD revenue was \$62.3 million, up 14% sequentially and 6% more than same quarter last year
- · Cash generated from operating activities was \$82 million, and cash invested in growth through capital expenditures was \$27 million
- Cash balance at the end of the quarter was \$367.5 million with debt of \$28 million, providing funds and available liquidity to support our growth investments

## Third Quarter Fiscal 2023 Guidance

For the third quarter of fiscal 2023, Photronics expects revenue to be between \$224 million and \$234 million and non-GAAP net income attributable to Photronics, Inc. shareholders to be between \$0.48 and \$0.54 per diluted share.

#### Webcast

A webcast to discuss these results is scheduled for 8:30 a.m. Eastern time on Wednesday, May 24, 2023. The call will be broadcast live and on-demand on the <u>Events and Presentations</u> link on the Photronics website. Analysts and investors who wish to participate in the Q&A portion of the call should click <u>here</u>. It is suggested that participants register fifteen minutes prior to the call's scheduled start time.

#### **About Photronics**

<u>Photronics</u> is a leading worldwide manufacturer of integrated circuit (IC) and flat panel display (FPD) <u>photomasks</u>. High precision quartz plates that contain microscopic images of electronic circuits, photomasks are a key element in the IC and FPD manufacturing process. Founded in 1969, Photronics has been a trusted photomask supplier for over 50 years. As of October 31, 2022, the company had 1,828 employees. The company operates 11 strategically located <u>manufacturing facilities</u> in Asia, Europe, and North America. Additional information on the company can be accessed at <u>www.photronics.com</u>.

#### Forward-Looking Statements

Certain statements in this press release constitute "forward-looking statements" regarding our industry, our strategic position, and our financial and operating results. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results, performance or achievements to differ materially. Please refer to the documents we file with the Securities and Exchange Commission. These documents contain and identify important factors that could cause our actual results to differ materially from those contained in these forward-looking statements. These certain factors can be found at <a href="http://www.photronics.com/riskfactors">www.photronics.com/riskfactors</a>. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. We are under no duty to update any of the forward-looking statements after the date of this release to conform these statements to actual results.

#### **Non-GAAP Financial Measures**

Non-GAAP Net Income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share, Free Cash Flow, LTM Free Cash Flow, and Net Cash are "non-GAAP financial measures" as such term is defined by the Securities and Exchange Commission, and may differ from similarly named non-GAAP financial measures used by other companies. The attached financial supplement reconciles Photronics, Inc. financial results under GAAP to non-GAAP financial information. We believe these non-GAAP financial measures that exclude certain items are useful for analysts and investors to evaluate our future on-going performance because they enable a more meaningful comparison of our projected performance with our historical results. These non-GAAP metrics are not intended to represent funds available for our discretionary use and are not intended to represent, or be used as a substitute for, gross profit, operating income, net income, cash and cash equivalents, or cash flows from operations, as measured under GAAP. The items excluded from these non-GAAP metrics, but included in the calculation of their closest GAAP equivalent, are significant components of the condensed consolidated balance sheets and statement of cash flows and must be considered in performing a comprehensive assessment of overall financial performance. Please refer to the non-GAAP reconciliations on the following pages.

PHOTRONICS, INC. Condensed Consolidated Statements of Income (in thousands, except per share amounts) (Unaudited)

Three Months Ended					Six Months Ended				
	April 30, 2023	J	anuary 29, 2023		May 1, 2022		April 30, 2023		May 1, 2022
\$	229,306	\$	211,090	\$	204,509	\$	440,397	\$	394,336
	140,904		135,013		134,289		275,918		264,253
	88,402		76,077		70,220		164,479		130,083
	17,878		16,818		16,613		34,696		32,340
	3,479		3,302		4,206		6,781		10,145
	21,357		20,120		20,819		41,477		42,485
	67,045		55,957		49,401		123,002		87,598
	13,571		(14,425)		8,021		(854)		12,728
	80,616		41,532		57,422		122,148		100,326
	21,343		12,582		14,393		33,925		25,571
	59,273		28,950		43,029		88,223		74,755
	19,344		14,964		15,597		34,308		24,259
\$	39,929	\$	13,986	\$	27,432	\$	53,915	\$	50,496
\$	0.65	\$	0.23	\$	0.45	\$	0.88	\$	0.84
\$	0.65	\$	0.23	\$	0.45	\$	0.88	\$	0.83
	61,138		60,894		60,606		61,016		60,382
	61,507		61,470		61,145		61,489		61,041
	\$ 	April 30, 2023         \$       229,306         140,904       88,402         17,878       3,479         21,357       67,045         13,571       80,616         21,343       59,273         19,344       \$         \$       0.65         \$       0.65         \$       0.65         \$       0.65	April 30, 2023         J.           \$         229,306         \$           140,904	April 30, 2023January 29, 2023\$229,306\$211,090 $$140,904135,013$140,904135,013$88,40276,077$88,40276,077$17,87816,818$3,4793,302$21,35720,120$67,04555,957$13,571(14,425)$80,61641,532$21,34312,582$59,27328,950$39,929$$39,929$$0.65$$0.694$	April 30, 2023         January 29, 2023           \$         229,306         \$         211,090         \$           140,904         135,013	April 30, 2023January 29, 2023May 1, 2022\$229,306\$211,090\$204,509 $140,904$ 135,013134,289 $140,904$ 135,013134,289 $88,402$ 76,07770,220 $88,402$ 76,07770,220 $17,878$ 16,81816,613 $3,479$ 3,3024,206 $21,357$ 20,12020,819 $67,045$ 55,95749,401 $13,571$ (14,425)8,021 $80,616$ 41,53257,422 $21,343$ 12,58214,393 $59,273$ 28,95043,029 $19,344$ 14,96415,597 $$39,929$ $$13,986$ $$27,432$ $$$0.65$ $$0.23$ $$0.45$ $$$0.65$ $$0.23$ $$0.45$ $$$0.65$ $$0.23$ $$0.45$ $$$0.65$ $$0.23$ $$0.45$	April 30, 2023         January 29, 2023         May 1, 2022           \$         229,306         \$         211,090         \$         204,509         \$           140,904         135,013         134,289	April 30, 2023January 29, 2023May 1, 2022April 30, 2023\$229,306\$211,090\$204,509\$440,397 $140,904$ 135,013134,289275,918 $88,402$ 76,07770,220164,479 $17,878$ 16,81816,61334,696 $3,479$ $3,302$ $4,206$ $6,781$ $21,357$ 20,12020,819 $41,477$ $67,045$ 55,95749,401123,002 $13,571$ $(14,425)$ $8,021$ $(854)$ $80,616$ $41,532$ $57,422$ 122,148 $21,343$ 12,58214,39333,925 $59,273$ 28,95043,02988,223 $19,344$ 14,96415,59734,308 $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.65$ $$$ $0.23$ $$$ $0.45$ $$$ $0.88$ $$$ $0.66$ $61,016$	April 30, 2023         January 29, 2023         May 1, 2022         April 30, 2023           \$         229,306         \$         211,090         \$         204,509         \$         440,397         \$           140,904         135,013         134,289         275,918

## <u>PHOTRONICS, INC.</u> <u>Condensed Consolidated Balance Sheets</u> (in thousands) (Unaudited)

	April 30, 2023	October 31, 2022
Assets		
Current assets:		
Cash and cash equivalents	\$ 367,48	5 \$ 319,680
Short-term investments	45,43	1 38,820
Accounts receivable	214,464	4 198,147
Inventories	54,940	50,753
Other current assets	37,79	6 37,252
Total current assets	720,110	6 644,652
Property, plant and equipment, net	699,91	7 643,873
Other assets	30,992	
Office assets		27,303
Total assets	\$ 1,451,02	5 \$ 1,315,830
	φ 1,+01,021	,
Liabilities and Equity		
Current liabilities:		
Current portion of long-term debt	\$ 7,01	7 \$ 10,024
Accounts payable and accrued liabilities	178,15	
Total current liabilities	185,16	3 193,797
Long-term debt	21,322	2 32,310
Other liabilities	39,85	1 27,634
The second second allocations to	020.04	7 001 507
Photronics, Inc. shareholders' equity	928,04 276,63	
Noncontrolling interests		
Total equity	1,204,684	4 1,062,089
Total liabilities and equity	\$ 1,451,02	5 \$ 1,315,830

## <u>PHOTRONICS, INC.</u> <u>Condensed Consolidated Statements of Cash Flows</u> (in thousands) (Unaudited)

	Six Mont	hs Ended
	April 30, 2023	May 1, 2022
Cash flows from operating activities:		
Net income	\$ 88,223	\$ 74,755
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	39,085	41,405
Share-based compensation	3,830	3,041
Changes in operating assets, liabilities and other	(21,461)	(15,912)
Net cash provided by operating activities	109,677	103,289
Cash flows from investing activities:		
Purchases of property, plant and equipment	(57,728)	(34,809)
Purchases of available-for-sale debt securities	(9,837)	0
Proceeds from maturity of available-for-sale debt securities	4,000	0
Government incentives	1,393	1,394
Other	(88)	(199)
Net cash used in investing activities	(62,260)	(33,614)
Cash flows from financing activities:		
Repayments of debt	(14,720)	(27,571)
Purchases of treasury stock	-	(2,522)
Contributions from noncontrolling interest	-	24,995
Proceeds from share-based arrangements	730	4,384
Net settlements of restricted stock awards	(1,252)	(1,452)
Net cash used in financing activities	(15,242)	(2,166)
Effects of exchange rate changes on cash, cash equivalents, and restricted cash	15,621	(14,917)
Net increase in cash, cash equivalents, and restricted cash	47,796	52,592
Cash, cash equivalents, and restricted cash, beginning of period	322,409	279,680
Cash, cash equivalents, and restricted cash, end of period	\$ 370,205	\$ 332,272

## <u>PHOTRONICS, INC.</u> <u>Reconciliation of GAAP to Non-GAAP Financial Information</u> (in thousands) (Unaudited)

			Thre	e Months ended		Six Months ended			
	1	April 30, 2023		January 29, 2023	May 1, 2022		April 30, 2023		May 1, 2022
Reconciliation of GAAP to Non-GAAP Net Income:									
GAAP Net Income	\$	39,929	\$	13,986	\$ 27,432	\$	53,915	\$	50,496
FX (gain) loss		(10,718)		16,944	(7,844)		6,226		(13,112)
Estimated tax effects of above		2,823		(4,506)	1,947		(1,683)		3,284
Estimated noncontrolling interest effects of above		901		(2,060)	1,543		(1,159)		1,639
Non-GAAP Net Income	\$	32,935	\$	24,364	\$ 23,078	\$	57,299	\$	42,307
Weighted-average number of common shares outstanding - Diluted		61,507		61,470	61,145	_	61,489		61,041
Reconciliation of GAAP to Non-GAAP EPS:									
GAAP diluted earnings per share	\$	0.65	\$	0.23	\$ 0.45	\$	0.88	\$	0.83
Effects of the above adjustments	\$	(0.11)	\$	0.17	\$ (0.07)	\$	0.05	\$	(0.14)
Non-GAAP diluted earnings per share	\$	0.54	\$	0.40	\$ 0.38	\$	0.93	\$	0.69

## PHOTRONICS, INC. Reconciliation of GAAP to Non-GAAP Financial Information (cont.) (in thousands) (Unaudited)

Reconciliation of Net cash provided by operating activities to Free Cash Flow

	Six Months ended April 30, 2023		 Year	1		
			 October 31, October 31, 2022 2021		,	Target Model Two-year Horizon
GAAP Net cash provided by operating activities	\$	109,677	\$ 275,187	\$	150,772	\$ 350,000 - 400,000
Purchases of property, plant and equipment		(57,728)	(112,338)		(109,099)	(100,000)
Free Cash Flow	\$	51,949	\$ 162,849	\$	41,673	\$ 250,000 - 300,000

Reconciliation of Free Cash flow to LTM Free Cash Flow:

	Free Cash	Flow
Six Months ended April 30, 2023	\$	51,949
Year-ended October 31, 2022	10	62,849
Six Months ended May 1, 2022	((	68,480)
LTM April 30, 2023	\$ <u>14</u>	46,318

Reconciliation of Cash and cash equivalents to Net Cash:

				As of		
	A	pril 30, 2023	0	ctober 31, 2022	]	May 1, 2022
Cash and cash equivalents	\$	367,485	\$	319,680	\$	329,282
Current portion of Long-term debt		(7,017)		(10,024)		(12,410)
Long-term Debt		(21,322)		(32,310)		(70,138)
Net Cash	\$	339,146	\$	277,346	\$	246,734



# Photronics, Inc.

Q2 2023 Financial Results Conference Call May 24, 2023



## Safe Harbor Statement

This presentation and some of our comments during this presentation may contain projections or other forwardlooking statements regarding future events, our future financial performance, and/or the future performance of the industry. These statements are predictions and contain risks and uncertainties. We refer you to the documents the Company files from time to time with the Securities and Exchange Commission. These documents contain and identify important factors that could cause the actual results for the Company to differ materially from those contained in our projections or forward-looking statements. These certain factors can be found at <u>www.photronics.com/riskfactors</u>. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee the accuracy of any forecasts or estimates, and we are not obligated to update any forward-looking statements if our expectations change.

# Q2 2023 Summary



# \$367MCash balance\$45MShort-term investments

\$82M generated from operating activity\$27M invested in capex\$28M total debt

- · Strong demand trends across markets and regions as design activity remains high
- Net income\* was \$39.9M (\$0.65/share); non-GAAP was \$32.9M (\$0.54/share)
- Investing in mainstream IC capacity to capitalize on market growth trends

Committed to driving long-term, profitable growth through strategic investments

'Net income attributable to Photronics, Inc. shareholders

5/24/2023

PHOTRONICS, INC.

## **CEO: First Year Observations**

## Photronics wins with...

- · A dedicated team laser focused on customer service
- · Leading edge technology and process knowhow to deliver top-quality photomasks
- · Great market position as the leading photomask merchant
- Strong balance sheet to fund growth

# that creates differentiating **Core Competencies**

**Operational Excellence** 

**Technology Leader** 



**Commercial Excellence** 



**Core Values** 

PHOTRONICS, INC.

5/24/2023

# Clear Strategy for Sustainable, Long-Term Profitable Growth

## **Revenue Growth**

- Win lion's share of the growth in TAM for IC and FPD
- Supplement capacity with point tool investments and targeted expansions
- Capitalize on technology leadership in AMOLED to continue improving mix
- Leverage global footprint to exploit expansion of "legacy foundry" business

## **Margin Expansion**

- Improved pricing environment in high-end and mainstream IC
- Optimizing asset tool set to match end-market demand
- Increasing benefit from operating leverage

## **Explore Strategic Partnerships**

- Long-term Purchase Agreements
- Joint-ventures and strategic alliances

5/24/2023



# Delivering on Updated Target Model

<u>\$M (except EPS)</u>	<u>2021</u>	<u>2022</u>	<u>Q2 2023 LTM</u>	Illustrat	<u>Model</u>	
Revenue	\$664	\$825	\$871	\$900	\$950	\$97 <b>5</b>
Gross Margin	25%	36%	38%	38-40%	40-42%	42-43%
Operating Margin	14%	26%	28%	28-30%	30-32%	32-33%
Operating Cash Flow	\$151	\$275	\$282	\$350-375	\$365-380	\$375-400
Free Cash Flow*	\$42	\$163	\$146	\$250-275	\$235-280	\$275-300
Diluted EPS	\$0.89	\$1.94	\$1.99	\$2.35-2.45	\$2.50-2.55	\$2.60-2.65
*Free Cash Flow is a non-GAAP term: see reconciliation includ	led in this presentation					

\*Free Cash Flow is a non-GAAP term; see reconciliation included in this prese

5/24/2023

## **Income Statement Summary**

		GAAP			Non-GAAP	1
<u>\$M (except EPS)</u>	<u>Q223</u>	<u>Q123</u>	<u>Q222</u>	<u>Q223</u>	<u>Q123</u>	<u>Q222</u>
Revenue	229.3	211.1	204.5			
Gross Profit	88.4	76.1	70.2			
Gross Margin	38.6%	36.0%	34.3%			
Operating Income	67.0	56.0	49.4			
Operating Margin	29.2%	26.5%	24.2%			
Non-operating income	13.6	(14.4)	8.0	2.9	2.5	0.2
Income tax provision	21.3	12.6	14.4	18.5	17.1	12.5
Minority interest	19.3	15.0	15.6	18.4	17.0	14.1
Net income <sup>2</sup>	39.9	14.0	27.4	32.9	24.4	23.1
Diluted EPS <sup>2</sup>	0.65	0.23	0.45	0.54	0.40	0.38
Days in quarter	91	90	91			

<sup>1</sup>See reconciliation included in this presentation <sup>2</sup>Net income attributable to Photronics, Inc. shareholder

5/24/2023

- Margins improved due to volume leverage, sustained better pricing, and improved mix
- GAAP Non-operating income primarily consists of unrealized FX gain/loss
- Q2 benefitted from a \$28M FX tailwind Q/Q
- Non-GAAP presentation removes effect of FX gain/loss
- Minority interest reflects strong net income of IC JVs in Taiwan and China

# IC Photomask Revenue

<u>\$M</u>	<u>Q223</u>	<u>Q123</u>	<u>Q/Q</u>	<u>Q222</u>	<u>Y/Y</u>
High-End*	\$ 43.9	\$ 48.0	(9%)	\$ 51.4	(14%)
Mainstream	<u>\$ 123.1</u>	<u>\$ 108.6</u>	<u>13%</u>	<u>\$ 94.4</u>	<u>30%</u>
Total	\$ 167.1	\$ 156.6	7%	\$145.8	15%
*28nm and smaller	Note: Totals may differ	due to rounding			
	Q223 Revenue b	High-	End* 26% stream 74		
5/24/2023					

- High-end decreased on lower foundry/logic demand in Asia
- Mainstream demand resumed at a high level during the quarter
- Outlook
  - New designs by customers to gain market share and support technology roadmap contributed to improved high-end orders toward end of the quarter
  - Regionalization driving investments for global chip capacity

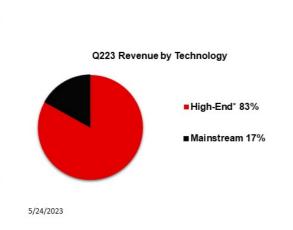
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• ASPs continue to expand, reflecting the demand/supply balance

## FPD Photomask Revenue

<u>\$M</u>	<u>Q223</u>	<u>Q123</u>	<u>a/a</u>	<u>Q222</u>	<u>¥/Y</u>
High-End*	\$ 51.9	\$ 45.7	14%	\$ 46.6	11%
Mainstream	<u>\$10.4</u>	<u>\$ 8.8</u>	<u>18%</u>	<u>\$ 12.1</u>	<u>(14%)</u>
Total	\$ 62.3	\$ 54.5	14%	\$ 58.7	6%

\*2G10.5, AMOLED and LTPS Note: Totals may differ due to rounding.



- High-end grew as mobile display sustained high AMOLED demand
- Mainstream expanded with additional write capacity.
- Outlook
  - Technology development drives demand for higher-value masks

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• Mobile demand is expected continue strong with rollout of new designs

## Select Financial Data

<u>\$M</u>	<u>Q223</u>	<u>Q123</u>	<u>Q222</u>
Cash	\$ 367	\$ 335	\$ 329
Short-term Investments	\$ 45	\$ 39	-
Debt	\$ 28	\$ 34	\$ 83
Net Cash*	\$ 339	\$ 301	\$ 247
Operating Cash Flow	\$ 82	\$ 28	\$ 44
Capital Expenditures	\$ 27	\$ 31	\$ 16

\*Net cash defined is a non-GAAP term; see reconciliation included in this presentation

5/24/2023

- Continued strong operating cash flow from income generation and working capital management
- Debt primarily comprised of US equipment leases
- Capex targets growth in IC capacity & facility expansion
- Balance sheet resilient to economic contraction and able to fund investments, share repurchases, and strategic opportunities

# Q3 2023 Guidance

Revenue (\$M)	\$224 - \$234	<ul> <li>Incorporation of chips in IoT, 5G, Crypto and consumer products</li> </ul>
Operating Margin	28% - 30%	<ul><li>New designs to capture market share</li><li>Advanced display technologies</li></ul>
Taxes (\$M)	\$15 - \$17	<ul> <li>Outlook clouded by geopolitical uncertainty, macro-economic headwinds and supply chain challenges</li> </ul>
Diluted non-GAAP EPS	\$0.48 - \$0.54	<ul> <li>Driving margin expansion and cash flows to achieve long-term target model</li> </ul>
Diluted Shares (M)	~61	
Full-year Capex (M)	~\$130	
5/24/2023		- 11



# Thank you for your interest!

For Additional Information: Please contact John P. Jordan Executive Vice President & CFO 203.740.5671 jjordan@photronics.com

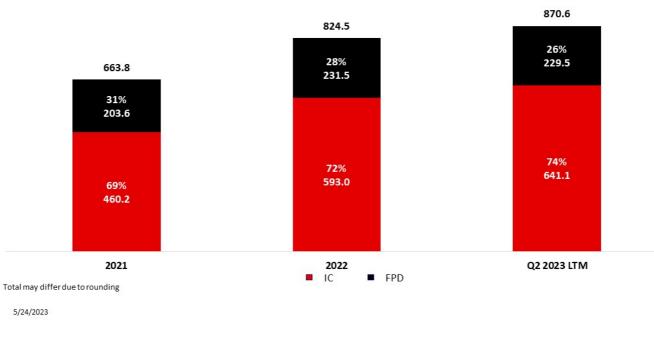




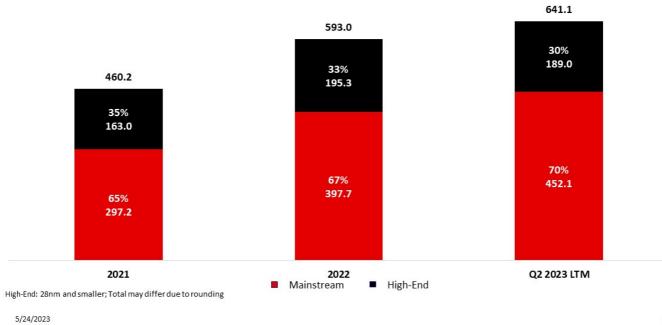
# Appendix

# Total Revenue (\$M)

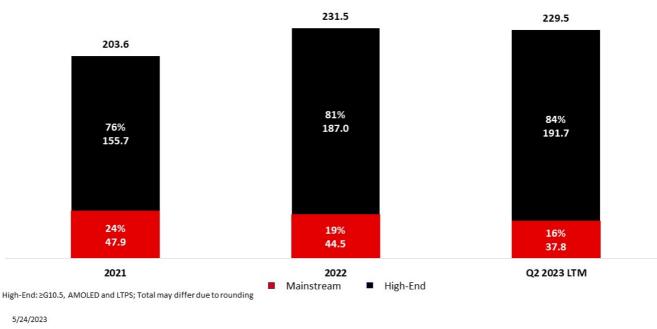




# IC Photomask Revenue (\$M)



# FPD Photomask Revenue (\$M)



## **Non-GAAP Financial Measures**

Non-GAAP Net Income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share, Free Cash Flow, LTM Free Cash Flow, and Net Cash are "non-GAAP financial measures" as such term is defined by the Securities and Exchange Commission, and may differ from similarly named non-GAAP financial measures used by other companies. The attached financial supplement reconciles Photronics, Inc. financial results under GAAP to non-GAAP financial information. We believe these non-GAAP financial measures that exclude certain items are useful for analysts and investors to evaluate our future on-going performance because they enable a more meaningful comparison of our projected performance with our historical results. These non-GAAP metrics are not intended to represent funds available for our discretionary use and are not intended to represent, or be used as a substitute for, gross profit, operating income, net income, cash and cash equivalents, or cash flows from operations, as measured under GAAP. The items excluded from these non-GAAP metrics, but included in the calculation of their closest GAAP equivalent, are significant components of the condensed consolidated balance sheets and statement of cash flows and must be considered in performing a comprehensive assessment of overall financial performance. Please refer to the non-GAAP reconciliations on the following pages.

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# Non-GAAP Financial Measures

PHOTRONICS, INC.

Reconciliation of GAAP to Non-GAAP Financial Information

(in thousands) (Unaudited)

	Three Months ended					Six Months ended					
	April 30,		January 29,			May 1,	April 30,		May 1,		
		2023	2 <u>2</u>	2023		2022	7 <del></del>	2023		2022	
Reconciliation of GAAP to Non-GAAP Net Income:											
GAAP Net Income	\$	39,929	\$	13,986	\$	27,432	\$	53,915	\$	50,496	
FX (gain) loss		(10,718)		16,944		(7,844)		6,226		(13,112	
Estimated tax effects of above		2,823		(4,506)		1,947		(1,683)		3,284	
Estimated noncontrolling interest effects of above		901		(2,060)		1,543		(1,159)		1,639	
Non-GAAP Net Income	\$	32,935	\$	24,364	\$	23,078	\$	57,299	\$	42,307	
Weighted-average number of common shares outstanding - Diluted		61,507		61,470		61,145	14 17	61,489		61,041	
Reconciliation of GAAP to Non-GAAP EPS:											
GAAP diluted earnings per share	\$	0.65	\$	0.23	\$	0.45	\$	0.88	\$	0.83	
Effects of the above adjustments	\$	(0.11)	\$	0.17	\$	(0.07)	\$	0.05	\$	(0.14	
Non-GAAP diluted earnings per share	\$	0.54	\$	0.40	\$	0.38	\$	0.93	\$	0.69	

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# Non-GAAP Financial Measures

5/24/2023

	Six M		Year	ende	d			
	A	April 30, 2023				October 31,	Target Mod el	
						2021		Two-year Horizon
GAAP Net cash provided by operating activities	\$	109,677	s	275,187	\$	150,772	s	350,000 - 400,00
Purchases of property, plant and equipment		(57,728)		(112,338)		(109,099)		(100,00
Free Cash Flow	\$	51,949	5	162,849	\$	41,673	\$	250,000 - 300,00
Reconciliation of Free Cash flow to LTM Free Cash Flow:								
	Free	Cash Flow						
Six Months ended April 30, 2023	5	51,949						
Year-ended October 31, 2022		162,849						
Six Months ended May 1, 2022		(68,480)						
LTM April 30, 2023	\$	145,318						
Reconciliation of Cash and cash equivalents to Net Cash:								
			As of					
	A	April 30, October 31, 2023 2022			May 1, 2022			
Cash and cash equivalents	s	367,485	s	319,680	\$	329,282		
Current portion of Long-term debt		(7,017)		(10,024)		(12,410)		
Long-term Debt		(21,322)		(32, 310)		(70,138)		
Net Cash	s	339,146	s	277,346	s	246,734		

PHOTRONICS, INC. Reconciliation of GAAP to Non-GAAP financial Information (cont.) (in thousands) (Unaudited)

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