

Photronics Reports First Quarter Results

First Quarter Highlights

- Record sales of \$120.8 million; sequential growth of 10%
- EPS of \$0.20 per diluted share
- IC photomasks increase 4% sequentially with high-end up 7%
- Record FPD photomask revenue; up 29% sequentially with high-end up 55%
- Net cash improves \$21 million sequentially to \$30 million
- EBIDTA of \$42 million

BROOKFIELD, Conn.--(BUSINESS WIRE)-- <u>Photronics, Inc.</u> (NASDAQ:PLAB), a worldwide leader in supplying innovative imaging technology solutions for the global electronics industry today reported fiscal 2011 first quarter results for the period ended January 30, 2011.

Constantine ("Deno") Macricostas, Photronics' chairman and chief executive officer commented, "We began fiscal year 2011 with very strong financial performance, achieving record quarterly sales of \$120.8 million. As a result of robust demand for both IC and FPD photomasks we grew revenue by 23% year over year and 10% sequentially, even though the first quarter is typically seasonally slow. On the bottom line, the strong leverage in our business model resulted in EBITDA for the quarter of \$42 million and EPS of \$0.20 per diluted share."

"We saw particular strength for high-end IC photomasks, which is a testament to the success of our strategy to invest in leading-edge IC capabilities," continued Macricostas. "Our recent installation of an FPD tool also paid dividends in the quarter as FPD revenues increased significantly, especially at the high end. Looking forward, we are excited by our prospects for growth in 2011 and will continue to make the necessary investments to grow our position in the market."

Sales for the first quarter were \$120.8 million, an increase of 23% compared to \$98.2 million for the first quarter of fiscal year 2010. Sales of semiconductor photomasks accounted for \$88.8 million, or 73.5% of revenues during the first quarter of fiscal 2011, and sales of flat panel display (FPD) photomasks accounted for \$32.0 million, or 26.5% of revenues. GAAP net income attributable to Photronics, Inc. for the first quarter of fiscal year 2011 was \$12.1 million, or \$0.20 earnings per diluted share, compared to \$0.2 million, or \$0.00 earnings per diluted share for the first quarter of fiscal 2010.

Non-GAAP net income attributable to Photronics, Inc. for the first quarter of 2011 was \$12.2 million, or \$0.20 earnings per diluted share, compared to \$0.6 million, or \$0.01 per diluted share, for the first quarter of 2010. The section below entitled "Non-GAAP Financial Measures" provides a definition and information about the use of non-GAAP financial measures in this press release and the attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

Non-GAAP Financial Measures

Non-GAAP net income attributable to Photronics, Inc. and non-GAAP earnings per share are "non-GAAP financial measures," as such term is defined by the Securities and Exchange Commission, and may differ from non-GAAP financial measures used by other companies. Photronics, Inc. believes that non-GAAP net income attributable to Photronics, Inc. and non-GAAP earnings per share that exclude certain non-cash or non-recurring income or expense items are useful for analysts and investors to evaluate Photronics, Inc.'s future on-going performance because they enable a more meaningful comparison of Photronics, Inc.'s projected earnings and performance with its historical results from prior periods. These non-GAAP metrics, in particular non-GAAP net income attributable to Photronics, Inc. and non-GAAP earnings per share, are not intended to represent funds available for Photronics, Inc.'s discretionary use and are not intended to represent or be used as a substitute for operating income, net income or cash flows from operations data as measured under GAAP. The items excluded from these non-GAAP metrics, but included in the calculation of their closest GAAP equivalent, are significant components of consolidated

statements of operations and must be considered in performing a comprehensive assessment of overall financial performance. Non-GAAP financial information is adjusted for the following items:

- Impact of financing expenses related to warrants are excluded because they do not affect cash earnings
- Consolidation and restructuring charges are excluded because they are not a part of ongoing operations

The presentation of this financial information should not be considered in isolation or as a substitute for the financial information prepared and presented in accordance with generally accepted accounting principles in the United States. The attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

A conference call with investors and the media to discuss these results is scheduled for 8:30 a.m. Eastern time on Wednesday, February 16, 2011. The live dial-in number is (408) 774-4601. A live webcast of the call also can be accessed by logging onto Photronics' web site at www.photronics.com

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<u>Photronics</u> is a leading worldwide manufacturer of <u>photomasks</u>. Photomasks are high precision quartz plates that contain microscopic images of electronic circuits. A key element in the manufacture of semiconductors and flat panel displays, photomasks are used to transfer circuit patterns onto semiconductor wafers and flat panel substrates during the fabrication of integrated circuits, a variety of flat panel displays and, to a lesser extent, other types of electrical and optical components. They are produced in accordance with product designs provided by customers at strategically located <u>manufacturing facilities</u> in Asia, Europe, and North America. Additional information on the Company can be accessed at <u>www.photronics.com</u>.

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of Photronics, Inc. and its subsidiaries (the Company). The forward-looking statements contained in this press release and other parts of Photronics' web site involve risks and uncertainties that may affect the Company's operations, markets, products, services, prices, and other factors. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental, and technological factors. Accordingly, there is no assurance that the Company's expectations will be realized. For a fuller discussion of the factors that may affect the Company's operations, see "Forward Looking Statements" in the Company's Quarterly and Annual Reports to the Securities and Exchange Commission on Forms 10-Q and 10-K. The Company assumes no obligation to provide revisions to any forward-looking statements.

Three Months Ended

04-2011

PHOTRONICS, INC. AND SUBSIDIARIES Reconciliation of GAAP to Non-GAAP Financial Information

(in thousands, except per share data)
(Unaudited)

	Three Months Ended			
	January 30, 2011		January 31, 2010	
Reconciliation of GAAP to Non-GAAP Net Income				
GAAP net income attributable to Photronics, Inc.	\$	12,111	\$	213
(a) Impact of warrants, net of tax		75		220
(b) Consolidation and restructuring charges, net of tax				193
Non-GAAP net income attributable to Photronics, Inc.	\$	12,186	\$	626
Weighted average number of diluted shares outstanding		66,411		54,824

Earnings per diluted share

GAAP	9	0.2	20 \$	<u> </u>
Non-GAAP	4	S 0.2	20 \$	0.01

- (a) Represents financing expenses related to warrants, which are recorded in other income (expense).
- (b) Represents charges related to restructuring in China.

PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Operations

(in thousands, except per share amounts) (Unaudited)

	Three Months Ended			
	January 30, 2011	January 31, 2010		
Net sales	\$ 120,823	\$ 98,197		
Costs and expenses:				
Cost of sales	(90,229)	(80,020)		
Selling, general and administrative	(10,713)	(10,149)		
Research and development	(3,771)	(3,954)		
Consolidation, restructuring and related charges		(193)		
Operating income	16,110	3,881		
Other income (expense), net	957	(2,453)		
Income before income taxes	17,067	1,428		
Income tax provision	(3,483)	(1,020)		
Net income	13,584	408		
Net income attributable to noncontrolling interests	(1,473)	(195)		
Net income attributable to Photronics, Inc.	\$ 12,111	\$ 213		
Earnings per share:				
Basic	\$ 0.23	\$ 0.00		
Diluted	\$ 0.20	\$ 0.00		
Weighted-average number of common shares				
outstanding: Basic	53,817	53,102		
Diluted	66,411	54,824		

PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets

(in thousands) (Unaudited)

	January 30, 2011		October 31 2010	
Assets				
Current assets: Cash and cash equivalents	\$	112,723	\$	98,945
Accounts receivable	Ψ	80,672	Ψ	82,951
Inventories		21,139		15,502
Other current assets		8,296		8,404
Total current assets		222,830		205,802
Property, plant and equipment, net		386,860		369,814
Investment in joint venture		65,773		61,127
Intangible assets, net		46,242		47,748
Other assets		18,844		19,388
	\$	740,549	\$	703,879
Liabilities and Equity				
Current liabilities:				
Current portion of long-term borrowings	\$	12,009	\$	11,467
Accounts payable and accrued liabilities		129,304		107,762
Total current liabilities		141,313		119,229
Long-term borrowings		70,631		78,852
Deferred income taxes and other liabilities		10,143		9,855
Equity		518,462		495,943
	\$	740,549	\$	703,879

PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows

(in thousands) (Unaudited)

	1	Three Months Ended			
	Ja	January 30, 2011		January 31, 2010	
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash	\$	13,584	\$	408	
provided by operating activities: Depreciation and amortization		23,189		22,424	

Changes in assets and liabilities and other		4,882		(6,417)	
Net cash provided by operating activities		41,655		16,415	
Cash flows from investing activities:					
Purchases of property, plant and equipment		(19,120)		(21,457)	
Investment in joint venture		(3,999)		-	
Deposit on sale of facility		-	4,190		
Increase in restricted cash		-	(1,250)		
Proceeds from sales of investments and other		-		43	
Net cash used in investing activities		(23,119)		(18,474)	
Cash flows from financing activities:					
Repayments of long-term borrowings		(24,346)		(7,250)	
Proceeds from long-term borrowings		17,000		3,822	
Proceeds from share-based payments		159_		30_	
Net cash used in financing activities		(7,187)		(3,398)	
Effect of exchange rate changes on cash		2,429		1,319	
Net increase (decrease) in cash and cash equivalents		13,778		(4,138)	
Cash and cash equivalents, beginning of period		98,945		88,539	
Cash and cash equivalents, end of period	\$	112,723	\$	84,401	
Supplemental disclosure of cash flow information:					
Change in accrual for purchases of property, plant and equipment	\$	13,273	\$	(227)	



Photronics, Inc.
Sean T. Smith, 203-775-9000
Senior Vice President
Chief Financial Officer
ssmith@photronics.com

Source: Photronics, Inc.

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