

Photronics Reports Second Quarter Fiscal 2016 Results

BROOKFIELD, CT -- (Marketwired) -- 05/18/16 --

- Second quarter sales were \$122.9 million, down 3% compared with last year
- Net income of \$11.9 million (\$0.16 per diluted share) includes net, non-recurring tax benefit of \$3.0 million (\$0.03 per diluted share)
- FPD sales increased 36% year-over-year, with high-end FPD sales up 66%; investing \$40 million through 2017 in additional FPD capacity and capability
- Reduced total debt \$60 million and grew net cash \$23 million sequentially, providing additional financial strength and flexibility to fund growth
- Third guarter 2016 guidance: sales between \$118 and \$128 million; diluted EPS between \$0.10 and \$0.18

<u>Photronics, Inc.</u> (NASDAQ: PLAB), a worldwide leader in supplying innovative imaging technology solutions for the global electronics industry, today reported financial results for fiscal 2016 second quarter ended May 1, 2016.

Second quarter sales were \$122.9 million, down 3% compared with last year and 5% sequentially. Sales of flat panel display (FPD) photomasks were \$32.0 million, up 36% compared with last year and 6% sequentially, while sales of integrated circuits (IC) photomasks were \$90.9 million, down 12% from the same period last year and 9% from last quarter. Net income attributable to Photronics, Inc. shareholders was \$11.9 million (\$0.16 per diluted share) and included a net, non-recurring tax benefit of \$3.0 million (\$0.03 per diluted share) primarily related to the recognition of certain tax benefits in Taiwan, compared with \$10.1 million (\$0.14 per diluted share), for the second quarter of 2015.

"FPD sales remained extremely strong this quarter, as customers continue to release new, innovative products, such as AMOLED displays for mobile applications, and our capacity remains sold out," stated Peter Kirlin, chief executive officer. "Unfortunately, the strong demand for FPD masks was not enough to offset softer IC demand, especially at the high-end, causing overall sales to fall and profit margins to slip. On the positive side, we generated cash from operations and reduced total debt by \$60 million, primarily due to the redemption of our convertible debt. Additionally, subsequent to quarter-end, we received the anticipated \$93 million payment from Micron for the termination of our JV in early May. With the strong balance sheet and based upon the current and anticipated demand for FPD, we are investing approximately \$40 million through 2017 in additional FPD capability and capacity, which should enable sales growth by mid-2017. This is just one example of the type of investments we are planning over the next several years to continue to profitably grow our business."

Year-to-date Results

Year-to-date sales were \$252.9 million, up 1% compared with last year. Sales of IC photomasks were down 7%, while sales of FPD photomasks increased 37%. GAAP net income attributable to Photronics, Inc. shareholders was \$32.9 million (\$0.44 per diluted share), compared with \$13.9 million (\$0.21 per diluted share) in 2015. Non-GAAP net income attributable to Photronics, Inc. shareholders was \$21.1 million (\$0.29 per diluted share), compared with \$14.8 million (\$0.22 per diluted share) in 2015.

Third Quarter 2016 Guidance

Kirlin continued, "Industry data points and customer commentary continue to support increasing IC logic demand for the second half of the year. However, with the termination of our joint venture with Micron earlier this month, we do anticipate lower demand from them. FPD should remain strong as the industry launches new high-end products." For the third quarter of 2016, Photronics expects revenues to be between \$118 million and \$128 million and net income attributable to Photronics, Inc. shareholders to be between \$0.10 and \$0.18 per diluted share.

Non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share are "non-GAAP financial measures," as such term is defined by the Securities and Exchange Commission, and may differ from non-GAAP financial measures used by other companies. The attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP. Photronics, Inc. believes that non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share that exclude certain non-cash or non-recurring income or expense items are useful for analysts and investors to evaluate Photronics, Inc.'s future on-going performance because they enable a more meaningful comparison of Photronics, Inc.'s projected earnings and performance with its historical results of prior periods. These non-GAAP metrics, in particular non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share, are not intended to represent funds available for Photronics, Inc.'s discretionary use and are not intended to represent, or be used as a substitute for, operating income, net income or cash flows from operations data as measured under GAAP. The items excluded from these non-GAAP metrics, but included in the calculation of their closest GAAP equivalent, are significant components of the consolidated statements of operations and must be considered in performing a comprehensive assessment of overall financial performance. Non-GAAP financial information is adjusted for the following items:

- Net, non-recurring tax benefit related to the recognition of certain tax benefits in Taiwan
- Non-recurring net gain on sale of investment in fiscal 2016
- Financing expenses in fiscal 2015 related to the exchange of convertible senior notes

The presentation of this financial information should not be considered in isolation from, or as a substitute for the financial information prepared and presented in accordance with accounting principles generally accepted in the United States. The attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

Conference Call

A conference call with investors and the media to discuss these results is scheduled for 8:30 a.m. Eastern time on Wednesday, May 18, 2016. The call can be accessed by logging onto Photronics' web site at www.photronics.com. The live dial-in number is (877) 377-7095 or (408) 774-4601 outside of the United States and Canada. The call will be archived on Photronics' web site for instant replay access.

About Photronics

<u>Photronics</u> is a leading worldwide manufacturer of <u>photomasks</u>. Photomasks are high precision quartz plates that contain microscopic images of electronic circuits. A key element in the manufacture of semiconductors and flat panel displays, photomasks are used to transfer circuit patterns onto semiconductor wafers and flat panel substrates during the fabrication of integrated circuits, a variety of flat panel displays and, to a lesser extent, other types of electrical and optical components. They are produced in accordance with product designs provided by customers at strategically located <u>manufacturing facilities</u> in Asia, Europe, and North America. Additional information on the Company can be accessed at <u>www.photronics.com</u>

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of Photronics, Inc. and its subsidiaries (the Company). The forward-looking statements contained in this press release and other parts of Photronics' web site involve risks and uncertainties that may affect the Company's operations, markets, products, services, prices, and other factors. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental, and technological factors as well as decisions we may make in the future regarding our business, capital structure and other matters. These forward-looking statements generally can be identified by phrases such as "believes", "expects", "anticipates", "plans", "projects", and similar expressions. Accordingly, there is no assurance that the Company's expectations will be realized. For a fuller discussion of the factors that may affect the Company's operations, see "Forward Looking Statements" in the Company's Quarterly and Annual Reports to the Securities and Exchange Commission on Forms 10-Q and 10-K. The Company assumes no obligation to provide revisions to any forward-looking statements.

PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Income

(in thousands, except per share amounts) (Unaudited)

Three Mo	nths Ended	Six Months Ended				
May 1,	May 3,	May 1,	May 3,			
2016	2015	2016	2015			

Net sales	\$	122,923	\$	127,309	\$ 252,879	\$	250,814
Costs and expenses:							
Cost of sales		(91,636)		(94,214)	(186,156)		(189,535)
Selling, general and administrative		(11,024)		(12,421)	(23,222)		(24,365)
Research and development		(5,447)		(5,809)	 (11,148)	_	(10,490)
Operating income		14,816		14,865	32,353		26,424
Gain on sale of investment		-		-	8,785		-
Other expense, net		(2,989)		(1,457)	(2,111)	_	(2,740)
Income before income taxes		11,827		13,408	39,027		23,684
Income tax benefit (provision)		2,326		(1,252)	 (1,374)	_	(4,386)
Net income		14,153		12,156	37,653		19,298
Net income attributable to noncontrolling interests		(2,299)	_	(2,096)	 (4,797)		(5,401)
Net income attributable to Photronics, Inc. shareholders	<u>\$</u>	11,854	\$	10,060	\$ 32,856	\$	13,897
Earnings per share: Basic	\$	0.18	\$	0.15	\$ 0.49	<u>\$</u>	0.21
Diluted	\$	0.16	\$	0.14	\$ 0.44	\$	0.21
Weighted-average number of common							
shares outstanding: Basic		67,372		66,230	67,090	_	66,148
Diluted		77,516		78,228	78,326	_	72,624

PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (in thousands) (Unaudited)

May 1, 2016			November 1, 2015		
\$	193,978	\$	205,867		
	104,330		110,056		
	24,510		24,157		
	24,409		24,034		
	347,227		364,114		
	523,669		547,284		
	92,911		93,021		
	22,071		24,616		
	16,030		16,520		
	\$	\$ 193,978 104,330 24,510 24,409 347,227 523,669 92,911 22,071	\$ 193,978 \$ 104,330 24,510 24,409 347,227 523,669 92,911 22,071		

Liabilities and Equity		
Current liabilities: Current portion of long-term borrowings Accounts payable and accrued liabilities	\$ 5,806 108,311	\$ 65,495 127,197
Total current liabilities	114,117	192,692
Long-term borrowings Other liabilities	64,419 20,600	67,120 23,677
Photronics, Inc. shareholders' equity Noncontrolling interests Total equity	693,284 109,488 802,772	646,555 115,511 762,066
	\$ 1,001,908	\$ 1,045,555

1,001,908

1,045,555

PHOTRONICS, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows

(in thousands) (Unaudited)

	Six Months Ended				
			May 3, 2015		
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$	37,653	\$	19,298	
Depreciating activities. Depreciation and amortization Gain on sale of investment Changes in assets and liabilities and other		40,832 (8,785) (4,561)		40,318 - (1,709)	
Net cash provided by operating activities		65,139		57,907	
Cash flows from investing activities: Purchases of property, plant and equipment Proceeds from sale of investments Other		(34,928) 8,785 193		(67,935) - (218)	
Net cash used in investing activities		(25,950)		(68,153)	
Cash flows from financing activities: Repayments of long-term borrowings Proceeds from share-based arrangements Other		(54,951) 3,046 (19)		(4,751) 1,195 (76)	
Net cash used in financing activities		(51,924)		(3,632)	
Effect of exchange rate changes on cash		846		(3,001)	
Net decrease in cash and cash equivalents Cash and cash equivalents, beginning of period		(11,889) 205,867		(16,879) 192,929	
Cash and cash equivalents, end of period	\$	193,978	\$	176,050	

PHOTRONICS, INC. AND SUBSIDIARIES Reconciliation of GAAP to Non-GAAP Financial Information

(in thousands, except per share data) (Unaudited)

		Three Months Ended				Six Months Ended			
	_	May 1, 2016		May 3, 2015		May 1, 2016		May 3, 2015	
Reconciliation of GAAP to Non-GAAP Net Income Attributable to Photronics, Inc. Shareholders									
GAAP net income attributable to Photronics, Inc. shareholders	\$	11,854	\$	10,060	\$	32,856	\$	13,897	
(a) Income tax benefit		(3,004)		-		(3,004)		-	
(b) Gain on sale of investment, net of tax		-		-		(8,753)		-	
(c) Financing expenses, net of tax								901	
Non-GAAP net income attributable to Photronics, Inc. shareholders	\$	8,850	\$	10,060	\$	21,099	\$	14,798	
Reconciliation of GAAP to Non-GAAP Net Income Applicable to Common Shareholders									
Weighted average number of diluted shares outstanding									
GAAP		77,516		78,228	_	78,326		72,624	
Non-GAAP	_	77,516		78,228	_	78,326		78,166	
Net income per diluted share									
GAAP	\$	0.16	\$	0.14	\$	0.44	\$	0.21	
Non-GAAP	<u>\$</u>	0.13	\$	0.14	\$	0.29	\$	0.22	

- (a) Represents net, non-recurring tax benefit related to the recognition of certain tax benefits in Taiwan
- (b) Represents gain on sale of investment in a foreign entity
- (c) Represents financing expenses related to the exchange of \$57.5 million of 3.25% convertible senior notes

PHOTRONICS, INC. AND SUBSIDIARIES Non-GAAP Financial Measure Reconciliation of GAAP Net Income to Non-GAAP EBITDA (in thousands) (Unaudited)

Three Mon	ths Ended	Six Months Ended			
May 1,	May 3,	May 1,	May 3,		
2016	2015	2016	2015		

GAAP Net Income (a)	\$ 14,153	\$ 12,156 \$	37,653	\$ 19,298
Add: interest expense	964	1,233	2,138	2,603
Add (less): income tax expense (benefit)	(2,326)	1,252	1,374	4,386
Add: depreciation and amortization	20,073	19,293	40,530	39,900
Add: special items (b)	976	912	1,873	2,738
Non-GAAP EBITDA	\$ 33,840	\$ 34,846 \$	83,568	\$ 68,925

- (a) Includes net income attributable to noncontrolling interests, and in the six months ended May 1, 2016 includes gain on sale of investment in a foreign entity
- (b) Special items consist of stock compensation expense, and in the six months ended May 3, 2015 includes financing expenses in connection with the exchange of \$57.5 million of 3.25% convertible senior notes

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