Photronics Reports Third Quarter Fiscal 2016 Results

August 18, 2016

BROOKFIELD, CT -- (Marketwired) -- 08/18/16 -- Photronics, Inc. (NASDAQ: PLAB) -

- Third quarter sales were $123.2 million, slightly higher sequentially and down 6% compared with last year
- Net income was $8.1 million ($0.12 per diluted share)
- FPD sales increased 14% year-over-year, high-end FPD sales were up 20%
- Net cash improved $99 million sequentially with payment received from former joint venture partner, providing additional financial strength and flexibility to fund growth
- Fourth quarter 2016 guidance: sales between $118 and $128 million; diluted EPS between $0.09 and $0.17

Photronics, Inc. (NASDAQ: PLAB), a worldwide leader in supplying innovative imaging technology solutions for the global electronics industry, today reported financial results for fiscal 2016 third quarter ended July 31, 2016.

Third quarter sales were $123.2 million, slightly higher than the previous quarter and down 6% compared with last year. Sales of flat panel display (FPD) photomasks were $31.5 million, up 14% compared with last year and down 2% sequentially, while sales of integrated circuits (IC) photomasks were $91.7 million, down 12% from the same period last year and up 1% from last quarter. Net income attributable to Photronics, Inc. shareholders was $8.1 million ($0.12 per diluted share), compared with $12.1 million ($0.17 per diluted share), for the third quarter of 2015.

"As expected, FPD achieved solid results during the third quarter, and our manufacturing capacity remained sold out," said Peter Kirlin, chief executive officer. "On the IC side, high-end was down due to memory demand headwinds, slightly offset by a strengthening logic market in Asia. Operating margin was flat, with a decrease in net income due to higher tax expense and greater minority interest as a result of higher profits from our Taiwan joint venture. Cash generated from operating activities plus the payment from Micron drove net cash $99 million higher. We have strategic growth plans to drive future performance, including the $40 million FPD investment for 2017, and are very well positioned to continue to invest in profitable growth opportunities."

Year-to-date Results

Year-to-date sales were $376.1 million, down 2% compared with last year. Sales of IC photomasks were down 9%, while sales of FPD photomasks increased 28%. Net income attributable to Photronics, Inc. shareholders was $40.9 million ($0.56 per diluted share), compared with $26.0 million ($0.37 per diluted share) in 2015. Non-GAAP net income attributable to Photronics, Inc. shareholders was $29.2 million ($0.41 per diluted share), compared with $26.9 million ($0.39 per diluted share) in 2015.

Fourth Quarter 2016 Guidance

Kirlin continued, "We see incrementally improving market trends going into the fourth quarter for high-end logic IC and mainstream IC. High-end memory will likely be level with third quarter results. FPD will take a brief pause as one of our largest customers retools a factory from LCD to OLED." For the fourth quarter of 2016, Photronics expects revenues to be between $118 million and $128 million and net income attributable to Photronics, Inc. shareholders to be between $0.09 and $0.17 per diluted share.

Non-GAAP Financial Measures

Non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share are "non-GAAP financial measures," as such term is defined by the Securities and Exchange Commission, and may differ from non-GAAP financial measures used by other companies. The attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP. Photronics, Inc. believes that non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share that exclude certain non-cash or non-recurring income or expense items are useful for analysts and investors to evaluate Photronics, Inc.'s future on-going performance because they enable a more meaningful comparison of Photronics, Inc.'s projected earnings and performance with its historical results of prior periods. These non-GAAP metrics, in particular non-GAAP net income attributable to Photronics, Inc. shareholders and non-GAAP earnings per share, are not intended to represent funds available for Photronics, Inc.'s discretionary use and are not intended to represent, or be used as a substitute for, operating income, net income or cash flows from operations data as measured under GAAP. The items excluded from these non-GAAP metrics, but included in the calculation of their closest GAAP equivalent, are significant components of the consolidated statements of operations and must be considered in performing a comprehensive assessment of overall financial performance. Non-GAAP financial information is adjusted for the following items:

- Net, non-recurring tax benefit related to the recognition of certain tax benefits in Taiwan in fiscal 2016
- Non-recurring net gain on sale of investment in fiscal 2016
- Financing expenses in fiscal 2015 related to the exchange of convertible senior notes

The presentation of this financial information should not be considered in isolation from, or as a substitute for the financial information prepared and presented in accordance with accounting principles generally accepted in the United States. The attached financial supplement reconciles non-GAAP financial information with Photronics, Inc.'s financial results under GAAP.

Conference Call

A conference call with investors and the media to discuss these results is scheduled for 8:30 a.m. Eastern time on Thursday, August 18, 2016. The call can be accessed by logging onto Photronics' web site at www.photronics.com. The live dial-in number is (877) 377-7095 or (408) 774-4601 outside of the United States and Canada. The call will be archived on Photronics' web site for instant replay access.

About Photronics

Photronics is a leading worldwide manufacturer of photomasks. Photomasks are high precision quartz plates that contain microscopic images of electronic circuits. A key element in the manufacture of semiconductors and flat panel displays, photomasks are used to transfer circuit patterns onto semiconductor wafers and flat panel substrates during the fabrication of integrated circuits, a variety of flat panel displays and, to a lesser extent, other types of electrical and optical components. They are produced in accordance with product designs provided by customers at strategically located manufacturing facilities in Asia, Europe, and North America. Additional information on the Company can be accessed at www.photronics.com

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of Photronics, Inc. and its subsidiaries (the Company). The forward-looking statements contained in this press release and other parts of Photronics' web site involve risks and uncertainties that may affect the Company's operations, markets, products, services, prices, and other factors. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental, and technological factors as well as decisions we may make in the future regarding our business, capital structure and other matters. These forward-looking statements generally can be identified by phrases such as "believes", "expects", "anticipates", "plans", "projects", and similar expressions. Accordingly, there is no assurance that the Company's expectations will be realized. For a fuller discussion of the factors that may affect the Company's operations, see "Forward Looking Statements" in the Company's Quarterly and Annual Reports to the Securities and Exchange Commission on Forms 10-Q and 10-K. The Company assumes no obligation to provide revisions to any forward-looking statements.

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PHOTRONICS, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Income

(in thousands, except per share amounts)
(Unaudited)

	Three Months Ended		***Nine Months Ended***	
	July 31, 2016	***August 2, 2015***	***July 31, 2016***	***August 2, 2015***
Net sales	$ 123,209	$ 131,699	$ 376,088	$ 382,513
Costs and expenses:				
Cost of sales	(91,759)	(94,456)	(277,915)	(283,991)
Selling, general and administrative	(11,163)	(12,430)	(34,386)	(36,795)
Research and development	(5,466)	(6,253)	(16,613)	(16,743)
Operating income	14,821	18,560	47,174	44,984
Gain on sale of investment	157	-	8,940	-
Other income (expense), net	1,237	240	(872)	(2,500)
Income before income taxes	16,215	18,800	55,242	42,484
Income tax provision	(4,762)	(3,390)	(6,136)	(7,775)
Net income	11,453	15,410	49,106	34,709
Net income attributable to noncontrolling interests	(3,365)	(3,304)	(8,162)	(8,706)
Net income attributable to Photronics, Inc. shareholders	$ 8,088	$ 12,106	$ 40,944	$ 26,003
Earnings per share:				
Basic	$ 0.12	$ 0.18	$ 0.61	$ 0.39
Diluted	$ 0.12	$ 0.17	$ 0.56	$ 0.37
Weighted-average number of common shares outstanding:				
Basic	67,953	66,454	67,377	66,250
Diluted	74,317	78,569	76,990	78,300

PHOTRONICS, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(in thousands)
(Unaudited)

	July 31, 2016	***November 1, 2015***
Assets		
Current assets:		
Cash and cash equivalents	$ 291,669	$ 205,867
Accounts receivable	107,494	110,056
Inventories	24,615	24,157
Other current assets	17,643	24,034
Total current assets	441,421	364,114
Property, plant and equipment, net	522,192	547,284
Investment in joint venture	-	93,021
Intangible assets, net	20,950	24,616
Other assets	15,880	16,520
	$ 1,000,443	$ 1,045,555
Liabilities and Equity		
Current liabilities:		
Current portion of long-term borrowings	$ 5,846	$ 65,495
Accounts payable and accrued liabilities	91,210	127,197
Total current liabilities	97,056	192,692
Long-term borrowings	63,054	67,120
Other liabilities	20,952	23,677
Photronics, Inc. shareholders' equity	706,310	646,555
Noncontrolling interests	113,071	115,511
Total equity	819,381	762,066
	$ 1,000,443	$ 1,045,555

PHOTRONICS, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows

(in thousands)
(Unaudited)

	Nine Months Ended	
	July 31, 2016	***August 2, 2015***
Cash flows from operating activities:		
Net income	$ 49,106	$ 34,709
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	60,471	61,465
Gain on sale of investment	(8,940)	-
Changes in assets and liabilities and other	(9,250)	(4,347)
Net cash provided by operating activities	91,387	91,827
Cash flows from investing activities:		
Purchases of property, plant and equipment	(44,828)	(80,107)
Proceeds from sale of investments	101,853	-
Other	584	(283)

Net cash provided by (used in) investing activities	57,609	(80,390)
Cash flows from financing activities:		
Repayments of long-term borrowings	(56,276)	(7,152)
Proceeds from share-based arrangements	3,172	2,375
Dividends paid to noncontrolling interests	(11,890)	-
Other	(19)	(171)
Net cash used in financing activities	(65,013)	(4,948)
Effect of exchange rate changes on cash	1,819	(7,856)
Net increase (decrease) in cash and cash equivalents	85,802	(1,367)
Cash and cash equivalents, beginning of period	205,867	192,929
Cash and cash equivalents, end of period	$ 291,669	$ 191,562

PHOTRONICS, INC. AND SUBSIDIARIES

Reconciliation of GAAP to Non-GAAP Financial Information

(in thousands, except per share data)

(Unaudited)

	Three Months Ended		***Nine Months Ended***	
	July 31, 2016	***August 2, 2015***	***July 31, 2016***	***August 2, 2015***
Reconciliation of GAAP to Non-GAAP Net Income Attributable to Photronics, Inc. Shareholders				
GAAP net income attributable to Photronics, Inc. shareholders	$ 8,088	$ 12,106	$ 40,944	$ 26,003
(a) Income tax benefit	-	-	(3,004)	-
(b) Gain on sale of investment, net of tax	-	-	(8,753)	-
(c) Financing expenses, net of tax	-	-	-	901
Non-GAAP net income attributable to Photronics, Inc. shareholders	$ 8,088	$ 12,106	$ 29,187	$ 26,904
Reconciliation of GAAP to Non-GAAP Net Income Applicable to Common Shareholders				
Weighted average number of diluted shares outstanding				
GAAP	74,317	78,569	76,990	78,300
Non-GAAP	74,317	78,569	76,990	78,300
Net income per diluted share				
GAAP	$ 0.12	$ 0.17	$ 0.56	$ 0.37
Non-GAAP	$ 0.12	$ 0.17	$ 0.41	$ 0.39

(a) Represents one-time tax benefit primarily related to the recognition of prior period tax benefits and other tax positions no longer deemed necessary in Taiwan

(b) Represents gain on sale of investment in a foreign entity

(c) Represents financing expenses related to the exchange of $57.5 million of 3.25% convertible senior notes

PHOTRONICS, INC. AND SUBSIDIARIES
Non-GAAP Financial Measure

Reconciliation of GAAP Net Income to Non-GAAP EBITDA
(in thousands)
(Unaudited)

	Three Months Ended		Nine Months Ended	
	July 31, 2016	***August 2, 2015***	***July 31, 2016***	***August 2, 2015***
GAAP Net Income (a)	$ 11,453	$ 15,410	$ 49,106	$ 34,709
Add: interest expense	612	1,209	2,750	3,812
Add: income tax expense	4,762	3,390	6,136	7,775
Add: depreciation and amortization	19,572	20,976	60,102	60,876
Add: special items (b)	975	947	2,848	3,685
Non-GAAP EBITDA	$ 37,374	$ 41,932	$ 120,942	$ 110,857

(a) Includes net income attributable to noncontrolling interests, and in the nine months ended July 31, 2016 includes gain on sale of investment in a foreign entity

(b) Special items consist of stock compensation expense, and in the nine months ended August 2, 2015 includes financing expenses in connection with the exchange of $57.5 million of 3.25% convertible senior notes

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