

# **Photronics Reports Fourth Quarter Fiscal 2019 Results**

December 11, 2019

- Fourth quarter 2019 revenue increased 13% sequentially and 8% year-over-year to \$156.3 million, a record overall and for both IC and FPD photomasks
- Effective cost control and operating leverage at the increased revenue level helped expand operating margin to 13.7%
- Net income attributable to Photronics, Inc. shareholders was \$9.7 million, or \$0.15 per diluted share
- Cash provided by operating activities was \$48.3 million, resulting in a cash balance of \$206.5 million
- 1.0 million shares were repurchased for \$11.0 million
- First quarter 2020 guidance: revenue between \$146 and \$154 million with diluted EPS between \$0.13 and \$0.18

BROOKFIELD, Conn., Dec. 11, 2019 (GLOBE NEWSWIRE) -- Photronics. Inc. (NASDAQ:PLAB), a worldwide leader in photomask technologies and solutions, today reported financial results for its fiscal 2019 fourth quarter ended October 31, 2019.

Fourth quarter revenue was \$156.3 million, 13% better than the previous quarter and 8% better than the same quarter last year. Integrated circuit (IC) revenue was a record \$112.5 million, up 12% sequentially and 1% compared with the fourth quarter of last year. Flat panel display (FPD) revenue of \$43.7 million was also a record, up 15% compared with last quarter and 29% compared with the same period last year.

Net income attributable to Photronics, Inc. shareholders was \$9.7 million (\$0.15 per diluted share), compared with \$6.3 million (\$0.10 per diluted share) for the third quarter of 2019 and \$12.5 million (\$0.18 per diluted share) for the fourth quarter of 2018.

"Fourth quarter revenue was a record for us, marking the ninth consecutive quarter of year-over-year revenue growth and propelling us to record annual revenues for the second successive year. Design activity was robust across the majority of our customer base, and we continued to ramp production at two new manufacturing facilities in China," said Peter Kirlin, chief executive officer. "IC and FPD revenues were both a record. FPD benefited from strong mobile display markets and growing G10.5+ production, and IC saw an acceleration of design activity in China. Gross and operating margins improved sequentially due to high operating leverage and tight cost controls. During the quarter, we resumed our share repurchase activity while also growing our cash balance on strong operating cash generation. 2019 was a great year for Photronics, achieving record revenue, maintaining a strong balance sheet, demonstrating a commitment to return cash to our shareholders, and establishing a solid manufacturing presence in the rapidly growing China market. We are well positioned to build on this strength in 2020 and beyond."

#### First Quarter 2020 Guidance

For the first quarter of 2020, Photronics expects revenue to be between \$146 million and \$154 million, and net income attributable to Photronics, Inc. shareholders to be between \$0.13 and \$0.18 per diluted share.

### **Conference Call**

A conference call to discuss these results is scheduled for 8:30 a.m. Eastern time on Wednesday, December 11, 2019. The call can be accessed by logging onto Photronics' website at <a href="www.photronics.com">www.photronics.com</a>. The live dial-in number is (877) 377-7095 or (408) 774-4601 outside of the United States and Canada. The call will be archived on Photronics' website for instant replay access.

## **About Photronics**

Photronics is a leading worldwide manufacturer of integrated circuit (IC) and flat panel display (FPD) photomasks. High precision quartz plates that contain microscopic images of electronic circuits, photomasks are a key element in the IC and FPD manufacturing process. Founded in 1969, Photronics has been a trusted photomask supplier for 50 years. As of October 31, 2019, the company had 1,775 employees. The company has 11 strategically located manufacturing facilities in Asia, Europe, and North America. Additional information on the company can be accessed at <a href="https://www.photronics.com">www.photronics.com</a>.

#### **Forward-Looking Statements**

Certain statements in this press release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of the company and its subsidiaries. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Photronics to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "anticipates," "intends," "projects," "estimates," "plans," "may increase," "may fluctuate," "will," "should," "would," "may" and "could" or similar words or expressions are generally forward-looking in nature and not historical facts. Any statements that refer to outlook, expectations or other characterizations of future events, circumstances or results, including all statements related to the operation or effects of the Section 382 Rights Plan and to the use of NOLs to offset future taxable income, are also forward-looking statements. Important risks, assumptions and other important factors that could cause future results to differ materially from those expressed in the forward-looking statements are specified in Photronics' Annual Report on Form 10-K for the year ended October 31, 2018 and its most recent Quarterly Report on Form 10-Q for the period ended July 28, 2019 under headings such as "Forward-Looking Statements", "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of

Operations" and in other filings and furnishings made by Photronics with the Securities and Exchange Commission from time to time. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental, political, and technological factors as well as decisions we may make in the future regarding our business, capital structure and other matters. Photronics undertakes no obligation to release publicly any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events. There is no assurance that Photronics' expectations will be realized.

## For Further Information:

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# PHOTRONICS, INC. Condensed Consolidated Statements of Income

(in thousands, except per share amounts) (Unaudited)

		Three Months Ended					Year Ended			
	October 31, 2019		July 28, 2019		October 31, 2018		October 31, 2019		October 31, 2018	
		2019		2019		2010		2019		2010
Revenue	\$	156,257	\$	138,112	\$	144,660	\$	550,660	\$	535,276
Cost of goods sold		118,098	_	107,542		109,236		429,819		403,773
Gross profit		38,159		30,570		35,424		120,841		131,503
Operating Expenses:										
Selling, general and administrative		12,140		13,124		13,504		52,326		51,395
Research and development		4,543		4,046		3,906		16,394		14,481
Total Operating Expenses		16,683		17,170		17,410		68,720		65,876
Operating income		21,476		13,400		18,014		52,121		65,627
Other (expense) income, net		(6,111)		(348)		2,307		(1,420)		2,944
Income before income taxes		15,365		13,052		20,321		50,701		68,571
Income tax provision		2,327	_	3,218		3,552		10,210		7,335
Net income		13,038		9,834		16,769		40,491		61,236
Net income attributable to noncontrolling interests		3,338		3,487		4,282		10,698		19,181
Net income attributable to Photronics, Inc. shareholders	\$	9,700	\$	6,347	\$	12,487	\$	29,793	\$	42,055
Earnings per share:										
Basic	\$	0.15	\$	0.10	\$	0.18	\$	0.45	\$	0.61
Diluted	\$	0.15	\$	0.10	\$	0.18	\$	0.44	\$	0.59

Basic

Diluted	66,862	66,570	73,921	69,155	74,821	
	PHOTRONICS, II Condensed Consolidated B (in thousands) (Unaudited)	alance Sheets				
				October 31,	October 31,	
				2019	2018	
Assets						
Current assets:						
Cash and cash equivalents				\$ 206,530	\$ 329,277	
Accounts receivable				134,454	120,515	
Inventories				48,155	29,180	
Other current assets				49,634	23,759	
Total current assets				438,773	502,731	
Property, plant and equipment, net				621,195	571,781	
Intangible assets, net				7,870	12,368	
Other assets				50,827	23,129	
Total assets				\$ 1,118,665	\$ 1,110,009	
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Liabilities and Equity						
Current liabilities:						
Debt				\$ 10,873	\$ 57,453	
Accounts payable and accrued liabilities				141,081	133,623	
Total current liabilities				151,954	191,076	
Long-term debt				41,887	_	
Other liabilities				13,732	14,364	
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Photronics, Inc. shareholders' equity				769,892	759,671	
Noncontrolling interests				141,200	144,898	
Total equity				911,092	904,569	
Total liabilities and equity				\$ 1,118,665	\$ 1,110,009	

66,230

66,313

67,894

66,347

68,829

PHOTRONICS, INC.

Condensed Consolidated Statements of Cash Flows
(in thousands)
(Unaudited)

	Year Ended			
	October 31, 2019		October 31, 2018	
Cash flows from operating activities:				
Net income	\$	40,491	\$	61,236
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		83,879		84,333
Share-based compensation		3,680		3,180
Changes in operating assets, liabilities and other		(56,210)		(18,182)
Net cash provided by operating activities		71,840		130,567
Cash flows from investing activities:				
Purchases of property, plant and equipment		(177,191)		(92,585)
Government incentives		22,364		1,005
Other		(33)		711
Net cash used in investing activities		(154,860)		(90,869)
Cash flows from financing activities:				
Proceeds from debt		54,633		-
Contribution from noncontrolling interest		29,394		17,996
Repayments of debt		(61,319)		(4,639)
Dividends paid to noncontrolling interests		(45,050)		(8,166)
Purchase of treasury stock		(21,696)		(23,111)
Proceeds from share-based arrangements		2,071		4,634
Other		(92)		(519)
Net cash used in financing activities		(42,059)		(13,805)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash		2,381		(4,840)
Net (decrease) increase in cash, cash equivalents, and restricted cash		(122,698)		21,053
Cash, cash equivalents, and restricted cash, beginning of period		331,989		310,936
Cash, cash equivalents, and restricted cash, end of period	\$	209,291	\$	331,989



Source: Photronics, Inc.